



**** PUBLIC NOTICE ****

**NOTICE OF A FINANCE AUDIT COMMITTEE
OF THE CITY OF CORINTH
REGULAR SESSION**

**Thursday, May 21, 2020, 4:30 P.M.
City Hall
Conference Room - Suite 200
3300 Corinth Parkway
Corinth, Texas 76208**

* Pursuant to Texas Government Code Section 551.002, a quorum of the City Council of Corinth may attend the following meeting and may participate in discussion on the agenda items listed below, but will not take any action.

* Pursuant to Section 551.127, Texas Government Code, one or more Councilmembers or employees may attend this meeting remotely using videoconferencing technology. The videoconferencing technology can be accessed at <http://meetings.cityofcorinth.com>

Due to Red Level status the doors to City Hall will be closed to the public.

CALL TO ORDER

CONSENT AGENDA

1. Consider and act on minutes from the February 20, 2020 Regular Session.

BUSINESS AGENDA

2. Consider and act on the Fiscal Year 2019-2020 Second Quarter Investment Report.
3. Consider and act on the March 2020 Monthly Financials.
4. Receive a report, hold a discussion, and give staff direction on the contract for auditing services.

CLOSED SESSION

If, during the course of the meeting, any discussion of any item on the agenda should need to be held in executive or closed session for the Committee to seek advice from the City Attorney as to the posted subject matter of this Committee Meeting, the Committee will convene in such executive or closed session, in accordance with the provisions of the Government Code, Title 5, Subchapter D Chapter 551, to consider one or more matters pursuant to the following:

Section 551.071. Private consultation with its attorney to seek advice about pending or contemplated litigation; and/or settlement offer; (2) and/or a matter in which the duty of the attorney to the government body under the Texas Disciplinary Rules of Professional Conduct of the State of Texas clearly conflicts with chapter 551.

Section 551.072. To deliberate the purchase, exchange, lease or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person.

Section 551.074. To deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or to hear a complaint or charge against an officer or employee.

Section 551.087. To deliberate or discuss regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or to deliberate the offer of a financial or other incentive to a business prospect.

After discussion of any matters in executive session, any final action or vote taken will be in public by the Committee. The Committee shall have the right at any time to seek legal advice in Executive Session from its Attorney on any agenda item, whether posted for Executive Session or not.

RECONVENE IN OPEN SESSION TO TAKE ACTION, IF NECESSARY, ON EXECUTIVE SESSION ITEMS.

ADJOURN

Posted this ____ day of _____, _____ at _____ on the bulletin board at Corinth City Hall.

Lee Ann Bunselmeyer, Finance Director
City of Corinth, Texas

CONSENT ITEM 1.

Finance Audit Committee Regular Session

Meeting Date: 05/21/2020

Title: February 20, 2020 Regular Session Minutes

Submitted By: Lee Ann Bunselmeyer, Director

Finance Review: N/A

Legal Review: N/A

City Manager Review: Approval: Bob Hart, City Manager

AGENDA ITEM

Consider and act on minutes from the February 20, 2020 Regular Session.

AGENDA ITEM SUMMARY/BACKGROUND

Attached are minutes from the February 20, 2020 Regular Session. The minutes are in draft form and are not considered official until formally approved by the Finance Audit Committee.

RECOMMENDATION

Staff recommends approval of the February 20, 2020 Regular Session minutes.

Attachments

Minutes

**STATE OF TEXAS
COUNTY OF DENTON
CITY OF CORINTH**

On this the 20th day of February 2020 the Finance Audit Committee of the City of Corinth, Texas met in a Regular Meeting at 4:30 P.M. at the Corinth City Hall, located at 3300 Corinth Parkway, Corinth, Texas. The meeting date, time, place and purposes as required by Title 5, Subchapter A, Chapter 551, Subchapter C, Section 551.041, Government Code, with the following members to wit:

Councilmembers Present:

Mayor Heidemann
Councilmember Scott Garber
Councilmember Sam Burke

Councilmembers Absent:

Citizen Members Present:

Richard Weir
Catherine Miller

Staff Members Present:

Bob Hart, City Manager
Lee Ann Bunselmeyer, Director of Finance, Communication & Strategic Services
Chris Rodriguez, Assistant Finance Director
Becky Buck, Comptroller
Diane Terrell, Eide Bailey

CALL TO ORDER

Councilmember Scott Garber called the meeting to order at 4:30 pm

CONCENT AGENDA

- 1) Consider and act on minutes from the December 17, 2019 Regular Session.

MOTION made by Mayor Heidemann to approve the Consent Agenda. Councilmember Burke seconded the motion.

AYES: Heidemann, Garber, Burke

NOES: None

MOTION CARRIED

BUSINESS AGENDA

- 2) Consider and act on the September 2019 Monthly Financials.

MOTION made by Mayor Heidemann to accept the September 2019 Monthly Financials. Councilmember Burke seconded the motion.

AYES: Heidemann, Garber, Burke

NOES: None

MOTION CARRIED

- 3) Accept, hold a discussion and provide staff direction on the annual external audit and the Comprehensive Annual Financial Report (CAFR) and the audit adjusting entries.

MOTION made by Mayor Heidemann to accept the Comprehensive Annual Financial Report .
Councilmember Burke seconded the motion.

AYES: Heidemann, Garber, Burke

NOES: None

MOTION CARRIED

- 4) Consider and act on the Fiscal Year 2019-2020 First Quarter Investment Report.

MOTION made by Mayor Heidemann to approve the Debt Management and Continuing Disclosure Policy.
Councilmember Burke seconded the motion.

AYES: Heidemann, Garber, Burke

NOES:

MOTION CARRIED

ADJOURN THE REGULAR MEETING

Councilmember Garber adjourned the Regular Meeting at 5:32 pm.

Finance Audit Committee Regular Session

Meeting Date: 05/21/2020

Title: Second Quarter Investment Report

Submitted By: Lee Ann Bunselmeyer, Director

Finance Review: N/A

Legal Review: N/A

AGENDA ITEM

Consider and act on the Fiscal Year 2019-2020 Second Quarter Investment Report.

AGENDA ITEM SUMMARY/BACKGROUND

In accordance with Public Funds Investment Act, Chapter 2256, Section 02399(a), of the Texas Government Code, the investment officer must prepare and submit to the governing body a written report of the investment transactions not less than quarterly. The report must summarize current market conditions, economic developments, and anticipated investment conditions and include the following:

1. A listing of individuals securities held at the end of the reporting period. This list will include the name of the fund or pooled group fund for which each individual investment was acquired.
2. Unrealized gain or losses resulting from appreciation or depreciation by listing the beginning and ending book and market value of securities for the period. Market values shall be obtained from financial institutions or portfolio reporting services, independent from the broker/dealer from which the security was purchased.
3. Additions and changes to the market value during the period.
4. Fully accrued interest for the reporting period.
5. Average weighted yield to maturity of portfolio on entity investments, as compared to applicable benchmarks.
6. Listing of investments by maturity date.
7. The percentage of the total portfolio which each type of investment represents; and
8. Statement of compliance of the City's investment portfolio with State Law and the investment strategy and policy approved by the City Council.
9. Market yield benchmark comparison of the average 90-days U.S. Treasury Bill auction yield during the reporting period.

RECOMMENDATION

Staff recommends the acceptance of the Second Quarter Investment Report.

Attachments

Quarterly Investment Report

CITY OF CORINTH
QUARTERLY INVESTMENT REPORT
For Quarter Ending March 2020

Security Type	% of Mkt to Book	Par Value	Book Value	Market Value
U. S. Federal Agency-Coupon	101.12%	\$ 2,100,000	\$ 2,092,394	\$ 2,115,923
U.S. Federal Agency -Callable	100.20%	6,500,000	6,500,000	6,512,900
Managed Pools	100.00%	28,396,359	28,396,359	28,396,359
Money Market	100.00%	299,001	299,001	299,001
Bank Cash	100.00%	8,227,993	8,227,993	8,227,993
	<u>100.08%</u>	<u>\$ 45,523,353</u>	<u>\$ 45,515,747</u>	<u>\$ 45,552,176</u>

PORTFOLIO SUMMARY REPORT

Ending Par Value as of 9/31/2019	\$ 48,190,301
Ending Book Value as of 9/31/2019	\$ 48,176,774
Ending Market Value as of 9/31/2019	\$ 48,200,993
WAM at Ending Date (Days)	104
Ending Par Value as of 12/31/2019	\$ 45,523,353
Ending Book Value as of 12/31/2019	\$ 45,515,747
Ending Market Value as of 12/31/2019	\$ 45,552,176
WAM at Ending Date (Days)	129
Change to Market Value ⁽¹⁾	\$ (2,648,817)

⁽¹⁾ The net decrease in the Change to Market Value is due to the debt service payments that were made in February and the expenditure of of bond funds for the Lake Sharon Extension capital project.

This report is prepared in accordance with Chapter 2256 of the Public Funds Investment Act ("PFIA") Section 2256.023(a) which states that "Not less than quarterly, the investment officer shall prepare and submit to the governing body of the entity a written report of the investment transactions for all funds covered by this chapter or the preceding reporting period."

The investment portfolio complied with the PFIA and the City's approved Investment Policy and Strategy throughout the period.

Lee Ann Bunselmeyer
Director of Finance, Communication & Strategic Services

Chris Rodriguez
Assistant Finance Director

Investment Strategies Compliance Report
For Quarter Ending March 2020

OPERATING FUNDS

The investment strategy for operating funds and commingled pools containing operating funds have as their primary objective to assure that anticipated cash flows are matched with adequate investment liquidity. The secondary objective is to structure a portfolio, which will minimize volatility during economic cycles. This may be accomplished by purchasing high quality, short-term securities, which will compliment each other in a laddered maturity structure. A dollar-weighted average maturity of 270 days or less will be maintained and calculated by using the stated final maturity date of each security.

Ending Book Value as of 9/31/2019	\$	15,296,178
Ending Market Value as of 9/31/2019	\$	15,307,643
WAM at Beginning Date (Days)		32
Ending Book Value as of 12/31/2019	\$	14,504,024
Ending Market Value as of 12/31/2019	\$	14,524,497
Unrealized Gain/(Loss)	\$	20,473
Change to Market Value ⁽¹⁾	\$	(783,146)
WAM at Ending Date (Days)		98
WAM Policy Benchmark ≤		270

⁽¹⁾ The net decrease in the Change to Market Value is due to the debt service payments made in February.

DEBT SERVICE RESERVE FUNDS

Investment strategies for debt service reserve and contingency funds shall have as the primary objective the ability to generate a dependable revenue stream to the appropriate fund from securities with a low degree of volatility. Securities should be of high quality and, except as may be required by the bond ordinance specific to an individual issue, of short to intermediate-term maturities. Volatility shall be further controlled through the purchase of securities carrying the highest coupon available, within the desired maturity and quality range, without paying a premium, if at all possible. Such securities will tend to hold their value during economic cycles. A dollar weighted average maturity of 365 days or less will be maintained and calculated by using the stated final maturity date of each security.

Ending Book Value as of 9/31/2019	\$	2,801,522
Ending Market Value as of 9/31/2019	\$	2,801,522
WAM at Beginning Date (Days)		1
Ending Book Value as of 12/31/2019	\$	1,527,736
Ending Market Value as of 12/31/2019	\$	1,527,736
Unrealized Gain/(Loss)	\$	-
Change to Market Value ⁽²⁾	\$	(1,273,786)
WAM at Ending Date (Days)		1
WAM Policy Benchmark ≤		365

⁽²⁾ The decrease in the Change to Market Value is due to the debt service payments made in February.

Investment Strategies Compliance Report
For Quarter Ending March 2020

BOND / CAPITAL PROJECT FUNDS

Investment strategies for bond / capital project funds will have as their primary objective to assure that anticipated cash flows are matched with adequate investment liquidity. These portfolios should include at least 10% in highly liquid securities to allow for flexibility and unanticipated project outlays. The stated final maturity dates of securities held should not exceed the estimated project completion date. A dollar weighted average maturity of 365 days or less will be maintained and calculated by using the stated final maturity of each security.

Ending Book Value as of 9/31/2019	\$	28,419,689
Ending Market Value as of 9/31/2019	\$	28,430,644
WAM at Beginning Date (Days)		152
Ending Book Value as of 12/31/2019	\$	27,705,832
Ending Market Value as of 12/31/2019	\$	27,721,788
Unrealized Gain/(Loss)	\$	15,956
Change to Market Value ⁽¹⁾	\$	(708,856)
WAM at Ending Date (Days)		161
WAM Policy Benchmark ≤		365

⁽¹⁾ The net decrease in the Change to Market Value is due to expenditures for the Lake Sharon Extension.

SPECIAL REVENUE FUNDS

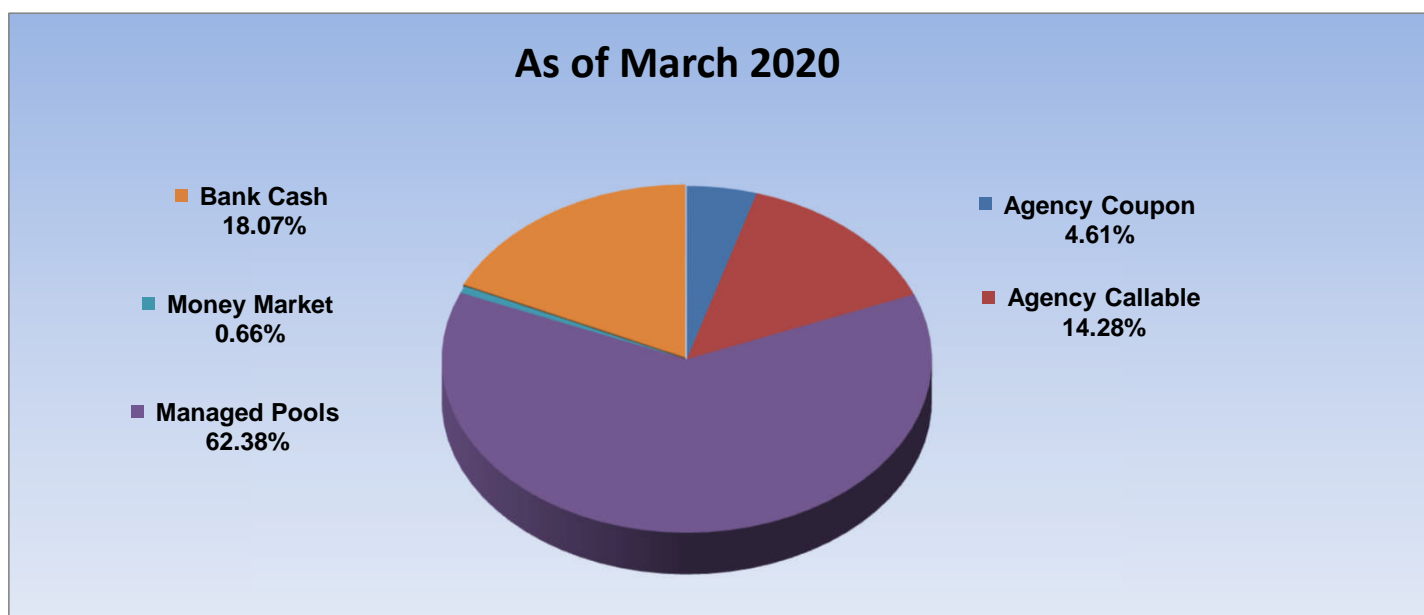
Investment strategies for construction projects or special purpose fund portfolios will have as their primary objective to assure that anticipated cash flows are matched with adequate investment liquidity. These portfolios should include at least 10% in highly liquid securities to allow for flexibility and unanticipated project outlays. The stated final maturity dates of securities held should not exceed the estimated project completion date. A dollar weighted average maturity of 270 days or less will be maintained and calculated by using the stated final maturity of each security.

Ending Book Value as of 9/31/2019	\$	1,659,385
Ending Market Value as of 9/31/2019	\$	1,661,185
WAM at Beginning Date (Days)		54
Ending Book Value as of 12/31/2019	\$	1,778,156
Ending Market Value as of 12/31/2019	\$	1,778,156
Unrealized Gain/(Loss)	\$	-
Change to Market Value ⁽²⁾	\$	116,971
WAM at Ending Date (Days)		1
WAM Policy Benchmark ≤		270

⁽²⁾ No significant change.

For Quarter Ending March 2020
Portfolio Summary By Market Sector

Market Sector	Jan-20	Feb-20	Mar-20
U.S. Federal Agency -Coupon	\$ 4,875,000	\$ 4,550,000	2,100,000
U.S. Federal Agency-Callable	6,500,000	6,500,000	6,500,000
Managed Pools	26,238,491	28,373,299	28,396,359
Money Market	298,145	298,558	299,001
Bank Cash	13,023,978	8,275,753	8,227,993
Total Par Value:	\$ 50,935,614	\$ 47,997,610	\$ 45,523,353



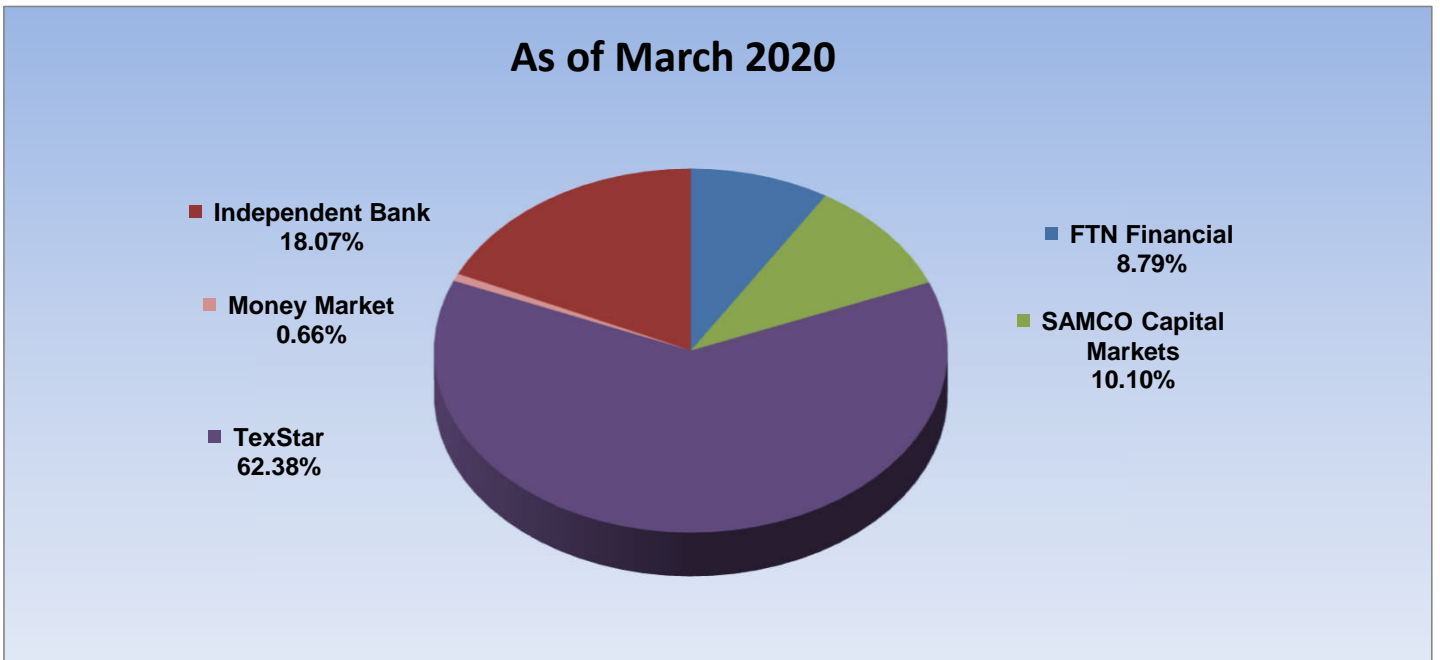
The portfolio is restricted to U.S. Treasuries, U.S. Agencies, bonds issued by Texas public entities and rated AA or better, fully insured/collateralized certificates of deposit, and fully collateralized repurchase agreements. The investments are diversified by security type to protect interest income from the volatility of interest rates and to protect the portfolio from the risk of principal loss in any one market.

Performance Indicators	Policy Benchmark	Jan-20	Feb-20	Mar-20
Average Yield to Maturity		1.732%	1.724%	1.314%
≥ Policy Benchmark-(Six Month T-Bill)		1.553%	1.503%	0.329%
Callable Securities ≤	30.00%	12.76%	13.54%	14.28%
Investment By Type ≤				
U.S. Treasuries	100.00%	0.00%	0.00%	0.00%
U.S. Agencies	100.00%	22.33%	23.02%	18.89%
Certificates of Deposit	100.00%	0.00%	0.00%	0.00%
Managed Pools	50.00%	51.51%	59.11%	62.38%
Money Market	50.00%	0.59%	0.62%	0.66%
Cash	100.00%	25.57%	17.25%	18.07%

Note: The callable securities are below the benchmark for the quarter. The portfolio's Average Yield to Maturity is above the policy benchmark for this quarter.

For Quarter Ending March 2020
Portfolio Summary By Broker/Dealer

	Jan-20	Feb-20	Mar-20
Broker/Dealer			
FTN Financial	\$ 4,000,000	\$ 4,000,000	\$ 4,000,000
Mutual Securities	-	-	-
SAMCO Capital Markets	7,375,000	7,050,000	4,600,000
Total Broker/Dealer	\$ 11,375,000	\$ 11,050,000	\$ 8,600,000
Managed Pools/ Depository Bank			
TexStar	\$ 26,238,491	\$ 28,373,299	\$ 28,396,359
Money Market	298,145	298,558	299,001
Independent Bank	13,023,978	8,275,753	8,227,993
Total Managed Pools/Depository Bank	\$ 39,560,614	\$ 36,947,610	\$ 36,923,353
Total Par Value:	\$ 50,935,614	\$ 47,997,610	\$ 45,523,353

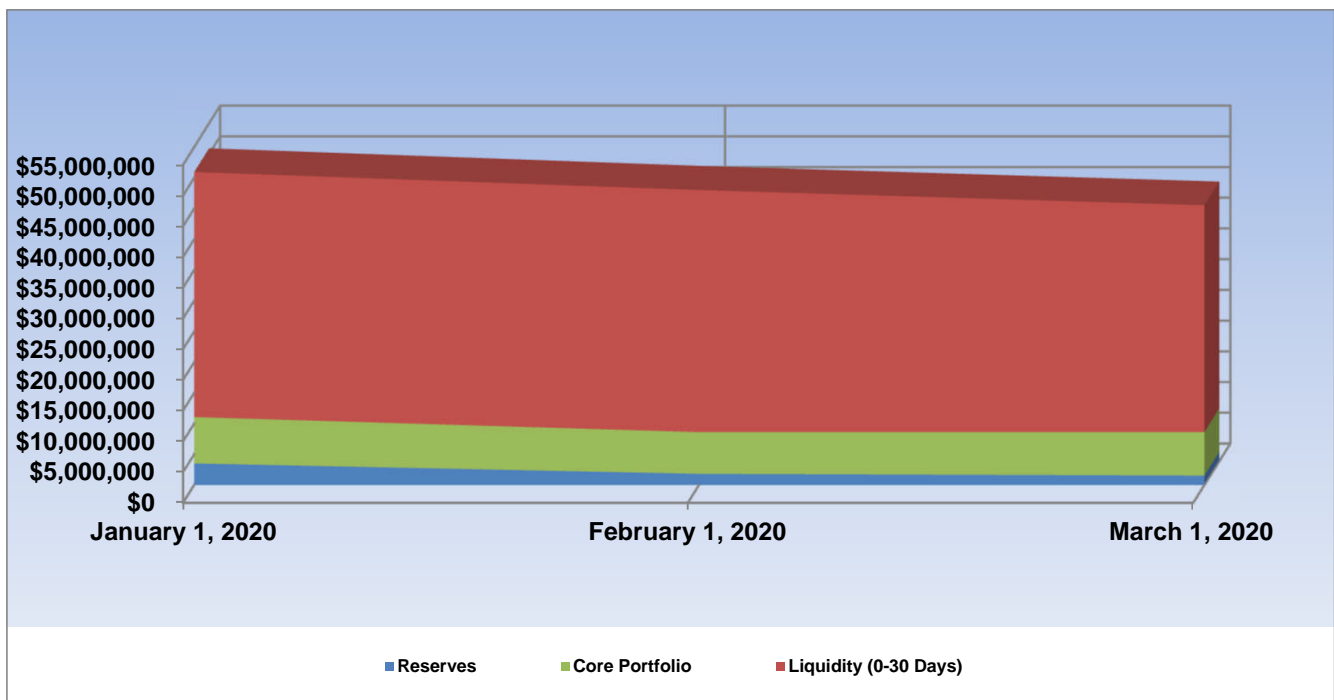


To guard against default possibilities, and to promote diversification of bidders, business with any one issuer, or investment broker, is limited to forty (40%) percent of the total portfolio at any point in time. As shown in the table below, the portfolio adhered to this provision throughout the quarter.

Performance Indicators	Policy Benchmark	Jan-20	Feb-20	Mar-20
Highest Broker Percen	40.00%	14.48%	14.69%	10.10%

For Quarter Ending March 2020
Portfolio Summary By Maturity

Maturity Time Frame	Jan-20	Feb-20	Mar-20
0-30 Days	\$ 39,885,614	\$ 39,397,610	\$ 36,923,353
31-90 Days	2,450,000	-	-
91-180 Days	375,000	-	375,000
181-270 Days	-	375,000	-
271-360 Days	1,000,000	1,725,000	1,725,000
361-450 Days	2,225,000	1,500,000	1,500,000
451-540 Days	-	-	-
541 & Over	5,000,000	5,000,000	5,000,000
	\$ 50,935,614	\$ 47,997,610	\$ 45,523,353



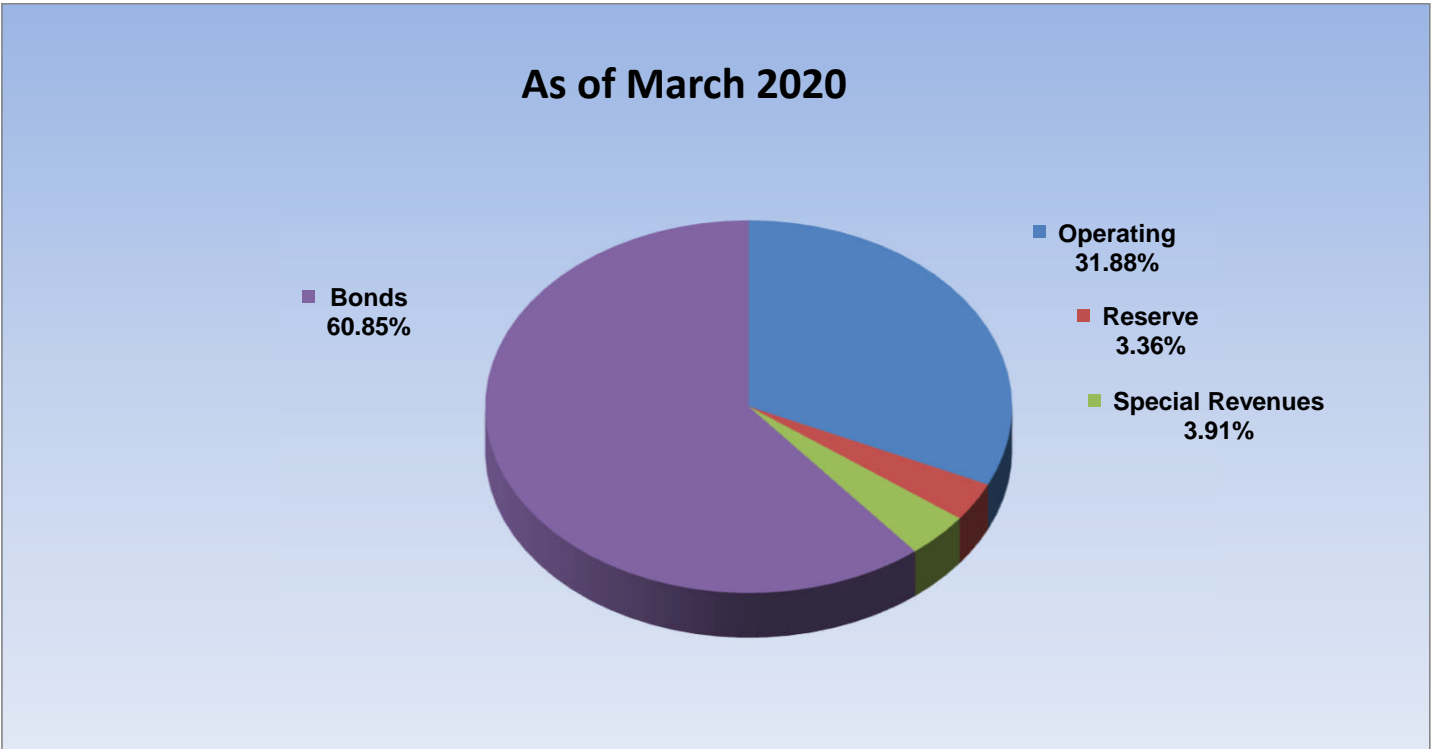
The risk of market price volatility is minimized through maturity diversification. The maturities on our investments are staggered over a series of three-month increments to provide cash flow based on the anticipated needs of the City. Liquidity is achieved by matching investment maturities with forecasted cash flow requirements and by investing in securities with active secondary markets. Short-term investment pools and money market funds provide daily liquidity and are utilized as a competitive yield alternative to fixed maturity investments.

Performance Indicators	Policy Benchmark	Jan-20	Feb-20	Mar-20
Weighted Avg. Maturity	365 Days	128	129	129
Maturities \leq 30 days \geq	5.00%	78.31%	82.08%	81.11%

Note: The portfolio is below the benchmark for Weighted Average Maturity (WAM).

For Quarter Ending March 2020
Portfolio Summary By Fund Type

Fund Type	Jan-20	Feb-20	Mar-20
Operating	\$ 17,151,414	\$ 16,653,189	\$ 14,511,279
Debt Service Reserve	3,507,134	1,814,583	1,527,736
Special Revenues	1,700,757	1,724,765	1,778,156
Bond / Capital Projects	28,576,309	27,805,073	27,706,183
	\$ 50,935,614	\$ 47,997,610	\$ 45,523,353



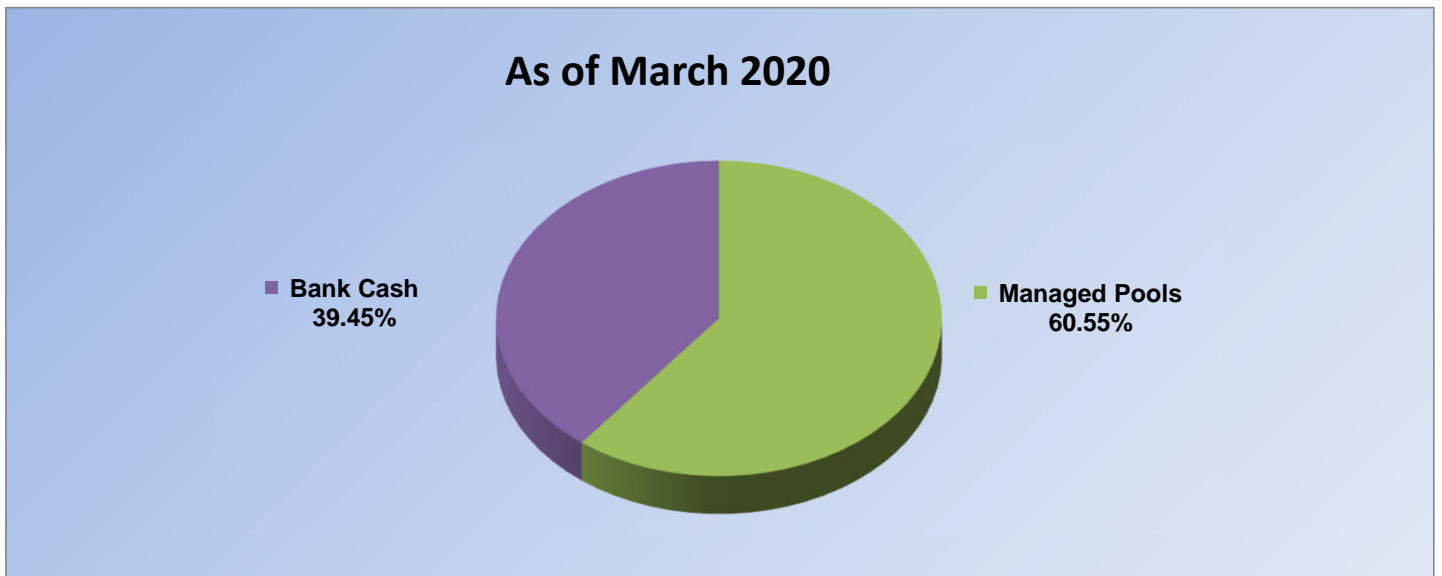
As shown in the graph above, the investments in the portfolio are distributed by fund type. Preservation and safety of principal of these investments is the most important strategy. All investments shall be high quality securities with no perceived default risk. Market fluctuations will occur; however, by managing the weighted-average days to maturity (WAM) for each fund type, losses are minimized.

Performance Indicators	Policy Benchmark	Jan-20	Feb-20	Mar-20
WAM by Fund ≤				
Operating	270 Days	92	90	98
Debt Service Reserve	365 Days	1	1	1
Special Revenues	270 Days	35	17	1
Bond /Capital Project:	365 Days	172	168	161

Note: The Weighted Average Maturity (WAM) for all of the funds are below the benchmark.

For Quarter Ending March 2020
Corinth Economic Development Corporation
Portfolio Summary

Market Sector	Jan-20	Feb-20	Mar-20
U.S. Federal Agency -Coupon	\$ 500,000	\$ 500,000	\$ -
U.S. Federal Agency -Callable	-	-	-
Managed Pools	588,191	588,934	589,436
Bank Cash	259,464	344,699	383,981
Total Par Value:	\$ 1,347,655	\$ 1,433,633	\$ 973,416



The portfolio is restricted to U.S. Treasuries, U.S. Agencies, bonds issued by Texas public entities and rated AA or better, fully insured/collateralized certificates of deposit, and fully collateralized repurchase agreements. The investments are diversified by security type to protect interest income from the volatility of interest rates and to protect the portfolio from the risk of principal loss in any one market.

Performance Indicators	Policy Benchmark	Jan-20	Feb-20	Mar-20
Average Yield to Maturity		1.467%	1.388%	0.667%
≥ Policy Benchmark-(Six Month T-Bill)		1.553%	1.503%	0.329%
Callable Securities ≤	30.00%	0.00%	0.00%	0.00%
Investment By Type ≤				
U.S. Treasuries	100.00%	0.00%	0.00%	0.00%
U.S. Agencies	100.00%	37.10%	34.88%	0.00%
Certificates of Deposit	100.00%	0.00%	0.00%	0.00%
Managed Pools	100.00%	43.65%	41.08%	60.55%
Money Market	100.00%	0.00%	0.00%	0.00%
Cash	100.00%	19.25%	24.04%	39.45%
Weighted Avg. Maturity	270 Days	48	5	1
Maturities ≤ 30 days ≥	5.00%	62.90%	65.12%	100.00%

Note: The liquidity is 61%. The portfolio's Average Yield to Maturity is slightly below the policy benchmark for this quarter. The Weighted Average Maturity (WAM) is below the benchmark for the quarter.

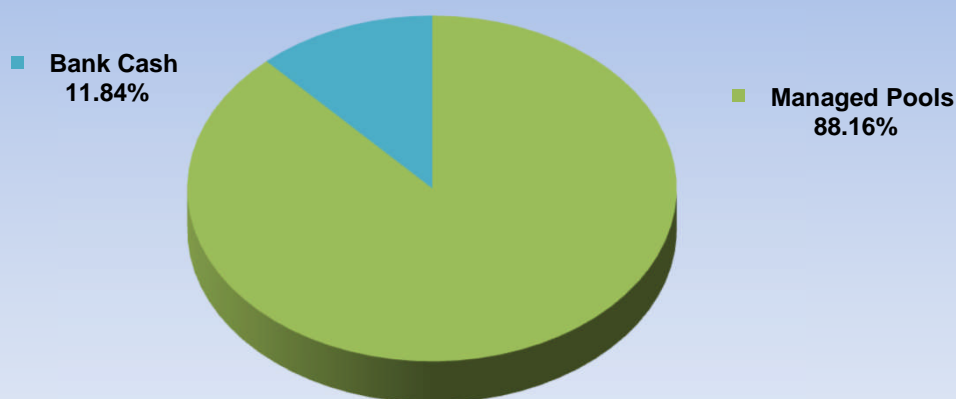
For Quarter Ending March 2020

Street Maintenance Sales Tax

Portfolio Summary

Market Sector	Jan-20	Feb-20	Mar-20
U.S. Federal Agency -Callable	\$ -	\$ -	\$ -
U.S. Federal Agency -Coupon	-	-	-
Managed Pools	920,757	1,322,372	1,323,447
Bank Cash	497,663	145,065	177,696
Total Par Value:	\$ 1,418,419	\$ 1,467,437	\$ 1,501,142

As of March 2020



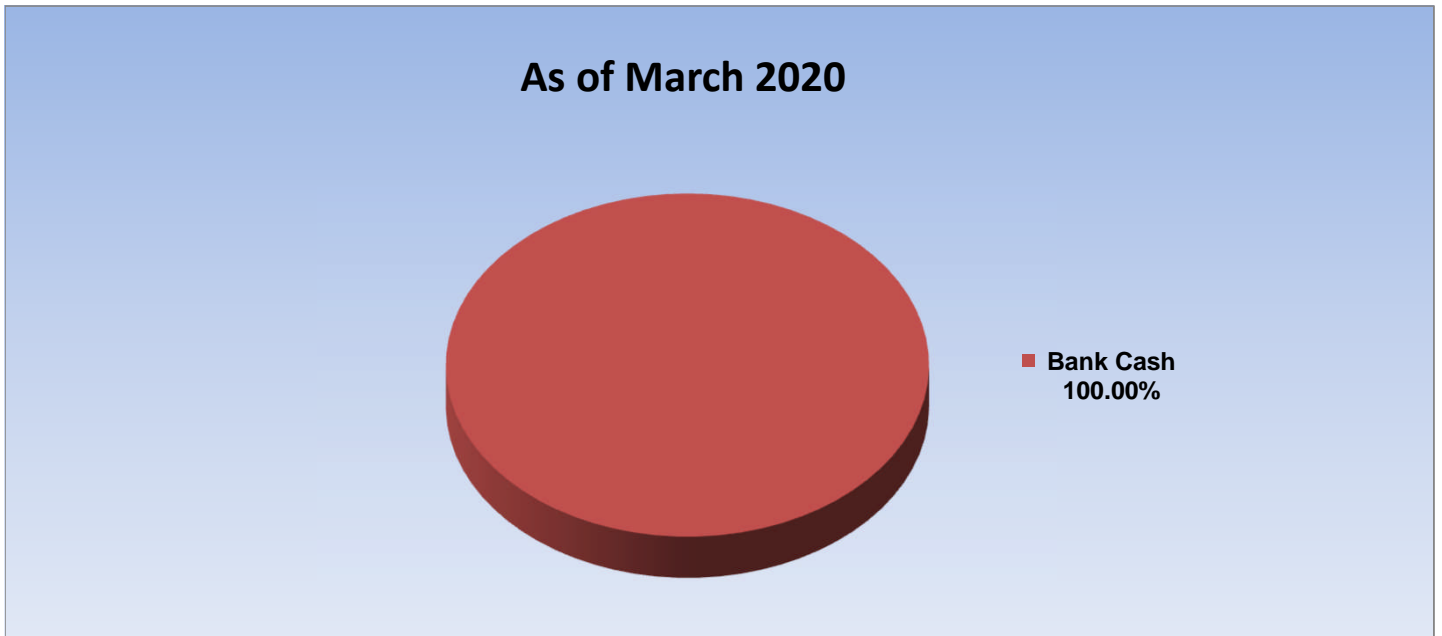
The portfolio is restricted to U.S. Treasuries, U.S. Agencies, bonds issued by Texas public entities and rated AA or better, fully insured/collateralized certificates of deposit, and fully collateralized repurchase agreements. The investments are diversified by security type to protect interest income from the volatility of interest rates and to protect the portfolio from the risk of principal loss in any one market.

Performance Indicators	Policy Benchmark	Jan-20	Feb-20	Mar-20
Average Yield to Maturity		1.625%	1.583%	1.052%
≥ Policy Benchmark-(Six Month T-Bill)		1.553%	1.503%	0.329%
Callable Securities ≤	30.00%	0.00%	0.00%	0.00%
Investment By Type ≤				
U.S. Treasuries	100.00%	0.00%	0.00%	0.00%
U.S. Agencies	100.00%	0.00%	0.00%	0.00%
Managed Pools	100.00%	64.91%	90.11%	88.16%
Money Market	100.00%	0.00%	0.00%	0.00%
Bank Cash	100.00%	35.09%	9.89%	11.84%
Weighted Avg. Maturity	270 Days	1	1	1

Note: The liquidity is 100%. The portfolio's Average Yield to Maturity is below the policy benchmark for this quarter. The Weighted Average Maturity (WAM) is above the benchmark.

For Quarter Ending March 2020
Corinth Crime Control & Prevention District
Portfolio Summary

Market Sector	Jan-20	Feb-20	Mar-20
Bank Cash	\$ 512,274	\$ 534,375	\$ 549,504
Total Par Value:	\$ 512,274	\$ 534,375	\$ 549,504



The portfolio is restricted to U.S. Treasuries, U.S. Agencies, bonds issued by Texas public entities and rated AA or better, fully insured/collateralized certificates of deposit, and fully collateralized repurchase agreements. The investments are diversified by security type to protect interest income from the volatility of interest rates and to protect the portfolio from the risk of principal loss in any one market.

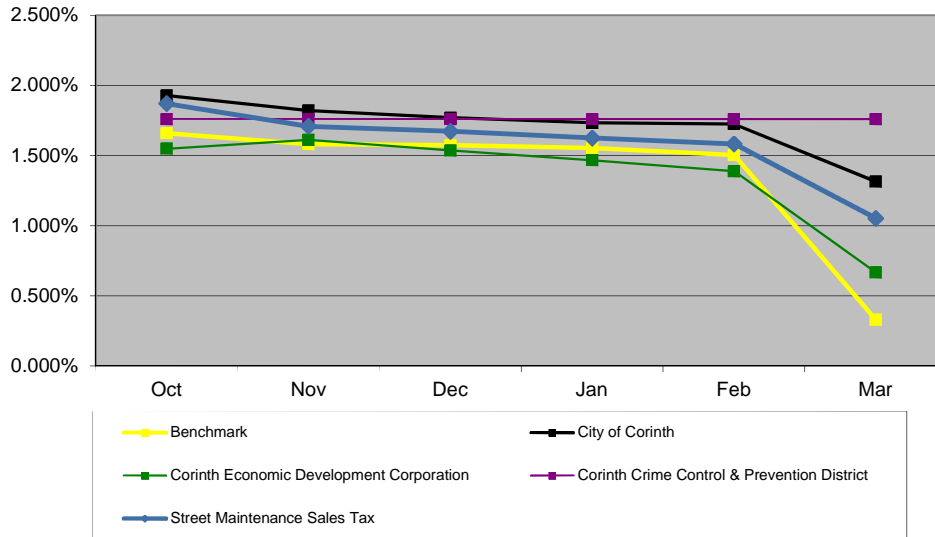
Performance Indicators	Policy Benchmark	Jan-20	Feb-20	Mar-20
Average Yield to Maturity		1.760%	1.760%	1.760%
≥ Policy Benchmark-(Six Month T-Bill)		1.553%	1.503%	0.329%
Callable Securities ≤	30.00%	0.00%	0.00%	0.00%
Investment By Type ≤				
U.S. Treasuries	100.00%	0.00%	0.00%	0.00%
U.S. Agencies	100.00%	0.00%	0.00%	0.00%
Managed Pools	100.00%	0.00%	0.00%	0.00%
Cash	100.00%	100.00%	100.00%	100.00%
Weighted Avg. Maturity	270 Days	1	1	1

Note: Due to liquidity needs, the fund balance is not invested. All funds are held in the bank account.

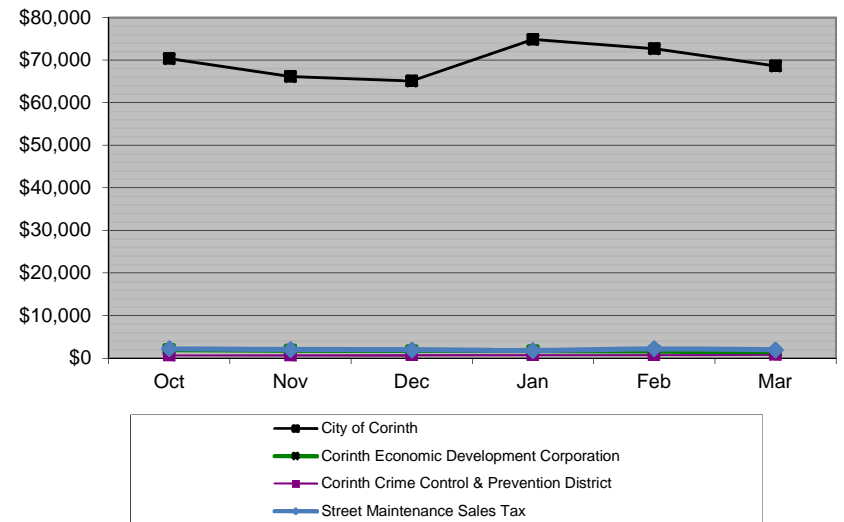
PORTFOLIO INTEREST ANALYSIS
Fiscal Year 2019-2020

	City of Corinth				Corinth Economic Development				Street Maintenance Sales Tax				Corinth Crime Control & Prevention			
	Portfolio Benchmark	Portfolio Yield	Invested Balance	Interest Earnings	Portfolio Benchmark	Portfolio Yield	Invested Balance	Interest Earnings	Portfolio Benchmark	Portfolio Yield	Invested Balance	Interest Earnings	Portfolio Benchmark	Portfolio Yield	Invested Balance	Interest Earnings
Oct	1.659%	1.927%	\$ 41,623,661	\$ 70,350	1.659%	1.549%	\$ 1,399,864	\$ 1,939	1.659%	1.870%	\$ 1,308,399	\$ 2,212	1.659%	1.760%	441,228	\$ 650
Nov	1.580%	1.820%	41,209,610	66,136	1.580%	1.611%	1,247,630	1,786	1.580%	1.708%	1,350,744	2,013	1.580%	1.760%	486,211	640
Dec	1.573%	1.769%	48,190,301	65,104	1.573%	1.536%	1,292,736	1,687	1.573%	1.673%	1,384,751	1,951	1.573%	1.760%	500,538	727
Jan	1.553%	1.732%	50,935,614	74,861	1.553%	1.467%	1,347,655	1,667	1.553%	1.625%	1,418,419	1,779	1.553%	1.760%	512,274	749
Feb	1.503%	1.724%	47,997,610	72,676	1.503%	1.388%	1,433,633	1,607	1.503%	1.583%	1,467,437	2,223	1.503%	1.760%	534,375	718
Mar	0.329%	1.314%	45,523,353	68,599	0.329%	0.667%	973,416	1,163	0.329%	1.052%	1,501,142	1,953	0.329%	1.760%	549,504	800
Avg	1.366%	1.714%	\$ 45,913,358	\$ 69,621	1.366%	1.370%	\$ 1,282,489	\$ 1,641	1.366%	1.585%	\$ 1,405,149	\$ 2,022	1.366%	1.760%	\$ 504,022	\$ 714

Interest Rate Comparison



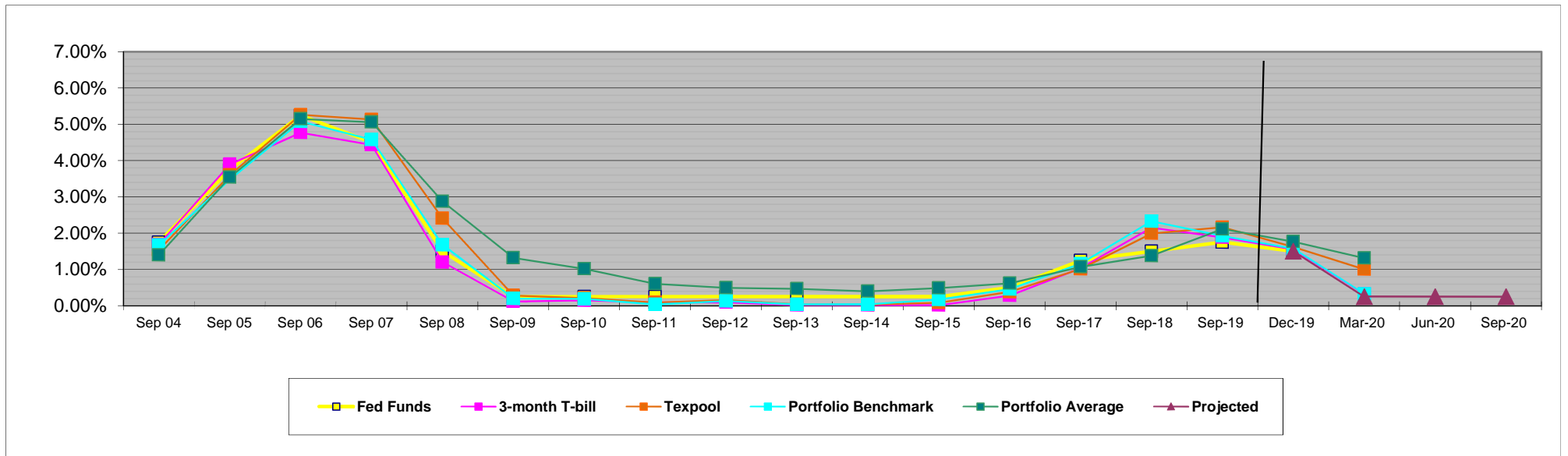
Invested Earnings Comparison



ECONOMIC SUMMARY

Interest Rate History

Market Sector	Sep 04	Sep 05	Sep 06	Sep 07	Sep 08	Sep-09	Sep-10	Sep-11	Sep-12	Sep-13	Sep-14	Sep-15	Sep-16	Sep-17	Sep-18	Sep-19	Fiscal Year 2019-20			
																	Dec-19	Mar-20	Jun-20	Sep-20
Fed Funds	1.75%	3.75%	5.25%	4.50%	1.50%	0.25%	0.25%	0.25%	0.25%	0.25%	0.25%	0.25%	0.50%	1.25%	1.50%	1.75%	1.50%			
3-month T-bill	1.69%	3.90%	4.77%	4.44%	1.20%	0.12%	0.15%	0.09%	0.10%	0.01%	0.02%	0.01%	0.28%	1.04%	2.15%	1.88%	1.56%	0.32%		
Texpool	1.54%	3.60%	5.26%	5.13%	2.41%	0.28%	0.22%	0.09%	0.16%	0.04%	0.03%	0.09%	0.38%	1.02%	2.00%	2.16%	1.62%	1.00%		
Portfolio Benchmark	1.67%	3.48%	5.08%	4.58%	1.68%	0.20%	0.19%	0.04%	0.13%	0.04%	0.04%	0.17%	0.46%	1.16%	2.33%	1.93%	1.57%	0.33%		
Portfolio Average	1.40%	3.54%	5.15%	5.06%	2.87%	1.32%	1.02%	0.61%	0.50%	0.47%	0.40%	0.49%	0.62%	1.07%	1.38%	2.12%	1.77%	1.31%		



The Fed Fund target rate as of March 2020 is a range of 0.0% to 0.25%.

The median fed funds forecast for Q2 2020 is 0.25%. The FOMC is expected to leave the rate target at 0% until it is confident that the economy has weathered recent events.

Source: Public Investor, First Southwest Asset Management, Inc.

**City of Corinth portfolio
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Sorted by Fund
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Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
Fund: Pooled Cash									
10012	NTHSTR	00	10/01/2019	23,061.28	2,460,492.94	5,132,274.74	7,365,215.95	-2,232,941.21	227,551.73
SYS10012	227,551.73	1.760	/ /	0.00	2,460,492.94	5,132,274.74	7,365,215.95	-2,232,941.21	227,551.73
Sub Totals For: Fund: Pooled Cash				23,061.28	2,460,492.94	5,132,274.74	7,365,215.95	-2,232,941.21	227,551.73
				0.00	2,460,492.94	5,132,274.74	7,365,215.95	-2,232,941.21	227,551.73
Fund: Pooled Cash- Crime C									
10323	NTHSTR	00A	10/01/2019	4,284.17	434,284.71	115,219.62	0.00	115,219.62	549,504.33
SYS10322	549,504.33	1.760	/ /	0.00	434,284.71	115,219.62	0.00	115,219.62	549,504.33
Sub Totals For: Fund: Pooled Cash- Crime C				4,284.17	434,284.71	115,219.62	0.00	115,219.62	549,504.33
				0.00	434,284.71	115,219.62	0.00	115,219.62	549,504.33
Fund: Pooled Cash-Eco Dev									
10021	NTHSTR	00B	10/01/2019	197.91	289,983.49	247,038.35	153,041.26	93,997.09	383,980.58
SYS10021	383,980.58	0.150	/ /	0.00	289,983.49	247,038.35	153,041.26	93,997.09	383,980.58
Sub Totals For: Fund: Pooled Cash-Eco Dev				197.91	289,983.49	247,038.35	153,041.26	93,997.09	383,980.58
				0.00	289,983.49	247,038.35	153,041.26	93,997.09	383,980.58
Fund: Pooled Cash - Street									
10401	NTHSTR	00C	10/01/2019	1,858.91	108,313.79	421,979.34	352,597.46	69,381.88	177,695.67
SYS10042	177,695.67	1.760	/ /	0.00	108,313.79	421,979.34	352,597.46	69,381.88	177,695.67
Sub Totals For: Fund: Pooled Cash - Street				1,858.91	108,313.79	421,979.34	352,597.46	69,381.88	177,695.67
				0.00	108,313.79	421,979.34	352,597.46	69,381.88	177,695.67
Fund: Capital Project Ban									
10630	NTHSTR	00D	10/01/2019	52,334.49	5,058,287.76	4,914,458.73	4,979,195.46	-64,736.73	4,993,551.03
SYS10630	4,993,551.03	1.760	/ /	0.00	5,058,287.76	4,914,458.73	4,979,195.46	-64,736.73	4,993,551.03

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Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
Sub Totals For: Fund: Capital Project Ban				52,334.49	5,058,287.76	4,914,458.73	4,979,195.46	-64,736.73	4,993,551.03
				0.00	5,058,287.76	4,914,458.73	4,979,195.46	-64,736.73	4,993,551.03
Fund: Special Revenue Bank									
10631	NTHSTR	00E	10/01/2019	7,943.48	1,171,695.60	1,137,421.79	530,961.69	606,460.10	1,778,155.70
SYS10631	1,778,155.70	1.760	/ /	0.00	1,171,695.60	1,137,421.79	530,961.69	606,460.10	1,778,155.70
Sub Totals For: Fund: Special Revenue Bank				7,943.48	1,171,695.60	1,137,421.79	530,961.69	606,460.10	1,778,155.70
				0.00	1,171,695.60	1,137,421.79	530,961.69	606,460.10	1,778,155.70
Fund: Reserve Funds - Pool									
10666	NTHSTR	00F	10/01/2019	13,539.57	0.00	3,208,989.55	1,980,253.98	1,228,734.57	1,228,734.57
SYS10666	1,228,734.57	1.760	/ /	0.00	0.00	3,208,989.55	1,980,253.98	1,228,734.57	1,228,734.57
Sub Totals For: Fund: Reserve Funds - Pool				13,539.57	0.00	3,208,989.55	1,980,253.98	1,228,734.57	1,228,734.57
				0.00	0.00	3,208,989.55	1,980,253.98	1,228,734.57	1,228,734.57
Fund: General Fund									
10607	FFCB	100	02/28/2018	6,210.00	599,184.59	0.00	0.00	324.00	599,508.59
3133EH5G4	600,000.00	2.182	01/04/2021	6,210.00	602,160.00	0.00	0.00	3,960.00	606,120.00
10140	TXSTAR	100	10/01/2019	46,982.89	2,237,865.12	6,638,865.92	0.00	6,638,865.92	8,876,731.04
SYS10140	8,876,731.04	0.957	/ /	38,865.92	2,237,865.12	6,638,865.92	0.00	6,638,865.92	8,876,731.04
10327	NTHSTR	100	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10327	0.00	0.450	/ /	0.00	0.00	0.00	0.00	0.00	0.00
10601	FHLB	100	01/29/2018	6,621.11	999,808.25	0.00	1,000,000.00	-999,808.25	0.00
3130ADFP2	0.00	0.000	01/29/2020	10,100.00	1,000,300.00	0.00	1,000,000.00	-1,000,300.00	0.00
10596	FHLB	100	11/29/2017	1,462.50	499,722.97	0.00	500,000.00	-499,722.97	0.00
3130ACTL8	0.00	0.000	11/25/2020	4,875.00	500,100.00	0.00	500,000.00	-500,100.00	0.00
10633	FFCB	100	12/20/2018	5,546.25	714,137.08	0.00	0.00	4,099.22	718,236.30
3133EFXB8	725,000.00	2.700	01/28/2021	5,546.25	721,810.00	0.00	0.00	6,887.50	728,697.50

Sub Totals For: Fund: Drainage Fund

2,352.83	331,780.20	2,436.35	0.00	2,436.35	334,216.55
2,436.35	331,780.20	2,436.35	0.00	2,436.35	334,216.55

Fund: Economic Development

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Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
10606	FHLMC	130	02/28/2018	3,712.50	499,224.14	0.00	500,000.00	-499,224.14	0.00
3134G35V8	0.00	0.000	03/13/2020	4,125.00	499,750.00	0.00	500,000.00	-499,750.00	0.00
10007	TXPOOL	130	10/01/2019	4,441.98	584,830.65	4,605.18	0.00	4,605.18	589,435.83
SYS10007	589,435.83	1.003	/ /	4,605.18	584,830.65	4,605.18	0.00	4,605.18	589,435.83
10379	NTHSTR	130	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10379	0.00	0.250	/ /	0.00	0.00	0.00	0.00	0.00	0.00
Sub Totals For: Fund: Economic Development				8,154.48	1,084,054.79	4,605.18	500,000.00	-494,618.96	589,435.83
				8,730.18	1,084,580.65	4,605.18	500,000.00	-495,144.82	589,435.83
Fund: Street Maintenance S									
10657	FAMC	132	06/30/2019	1,472.22	250,000.00	0.00	250,000.00	-250,000.00	0.00
3132X0E72	0.00	0.000	01/17/2020	2,500.00	250,100.00	0.00	250,000.00	-250,100.00	0.00
10155	TXSTAR	132	10/01/2019	7,835.28	915,906.22	407,540.47	0.00	407,540.47	1,323,446.69
SYS10155	1,323,446.69	0.957	/ /	7,540.47	915,906.22	407,540.47	0.00	407,540.47	1,323,446.69
10331	NTHSTR	132	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10331	0.00	0.450	/ /	0.00	0.00	0.00	0.00	0.00	0.00
Sub Totals For: Fund: Street Maintenance S				9,307.50	1,165,906.22	407,540.47	250,000.00	157,540.47	1,323,446.69
				10,040.47	1,166,006.22	407,540.47	250,000.00	157,440.47	1,323,446.69
Fund: General Fund Capital									
10658	FAMC	193	06/30/2019	1,766.67	300,000.00	0.00	300,000.00	-300,000.00	0.00

3132X0E72	0.00	0.000	01/17/2020	3,000.00	300,120.00	0.00	300,000.00	-300,120.00	0.00
10608	FFCB	193	03/27/2018	2,356.02	202,895.12	0.00	202,910.00	-202,895.12	0.00
3133EJHL6	0.00	0.000	03/27/2020	2,409.56	203,275.24	0.00	202,910.00	-203,275.24	0.00
10650	FFCB	193	04/02/2019	5,225.00	450,000.00	0.00	450,000.00	-450,000.00	0.00
3133EJHL6	0.00	0.000	03/27/2020	5,343.75	450,810.00	0.00	450,000.00	-450,810.00	0.00
10665	FHLMC	193	12/30/2019	2,275.00	0.00	500,000.00	0.00	500,000.00	500,000.00
3134GUG46	500,000.00	1.801	09/30/2022	0.00	0.00	500,000.00	0.00	501,450.00	501,450.00

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Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Book Value	Ending Market Value
Cusip	Par Value	YTM	Mat Date	Interest Received							
10464	NTHSTR	193	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SYS10464	0.00	0.450	/ /	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10670	TXSTAR	193	01/29/2020	3,363.28	0.00	2,003,254.25	0.00	1,003,254.25	1,003,254.25	1,003,254.25	1,003,254.25
SYS10670	1,003,254.25	0.957	/ /	3,254.25	0.00	2,003,254.25	0.00	1,003,254.25	1,003,254.25	1,003,254.25	1,003,254.25
10576	FNMA	193	04/06/2017	1,329.17	250,000.00	0.00	250,000.00	-250,000.00	0.00	0.00	0.00
3135G0S46	0.00	0.000	01/27/2020	2,062.50	250,025.00	0.00	250,000.00	-250,025.00	0.00	0.00	0.00
Sub Totals For: Fund: General Fund Capital				16,315.14	1,202,895.12	2,503,254.25	1,202,910.00	300,359.13	1,503,254.25		
				16,070.06	1,204,230.24	2,503,254.25	1,202,910.00	300,474.01	1,504,704.25		
Fund: Water/Wastewater Cap											
10465	NTHSTR	194	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SYS10465	0.00	0.450	/ /	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
10651	FNMA	194	04/04/2019	1,560.00	323,396.26	0.00	325,000.00	-323,396.26	0.00	0.00	0.00
3136G32E4	0.00	0.000	02/25/2020	1,950.00	324,187.50	0.00	325,000.00	-324,187.50	0.00	0.00	0.00
10638	FFCB	194	01/11/2019	4,875.00	375,065.02	0.00	0.00	-88.24	374,976.78	374,976.78	374,976.78
3133EJUM9	375,000.00	2.569	07/16/2020	4,875.00	377,100.00	0.00	0.00	-75.00	377,025.00	377,025.00	377,025.00
Sub Totals For: Fund: Water/Wastewater Cap				6,435.00	698,461.28	0.00	325,000.00	-323,484.50	374,976.78		

6,825.00 701,287.50 0.00 325,000.00 -324,262.50 377,025.00

Fund: General Debt Service

10328	NTHSTR	200	10/01/2019	2,610.81	295,896.65	3,104.30	0.00	3,104.30	299,000.95	
SYS10328		299,000.95	1.760	//	2,604.30	295,896.65	3,104.30	0.00	3,104.30	299,000.95

10017	TXSTAR	200	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10017		0.00	5.288	//	0.00	0.00	0.00	0.00	0.00

Sub Totals For: Fund: General Debt Service 2,610.81 295,896.65 3,104.30 0.00 3,104.30 299,000.95

2,604.30 295,896.65 3,104.30 0.00 3,104.30 299,000.95

Fund: GF Vehicle & Equip

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Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
10462	NTHSTR	300	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10462		0.00	0.250	//	0.00	0.00	0.00	0.00	0.00

Sub Totals For: Fund: GF Vehicle & Equip 0.00 0.00 0.00 0.00 0.00 0.00 0.00

0.00 0.00 0.00 0.00 0.00 0.00 0.00

Fund: Fire Vehicle Replace

10510	NTHSTR	301	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10510		0.00	0.450	//	0.00	0.00	0.00	0.00	0.00

Sub Totals For: Fund: Fire Vehicle Replace 0.00 0.00 0.00 0.00 0.00 0.00 0.00

0.00 0.00 0.00 0.00 0.00 0.00 0.00

Fund: Utility Vehicle & Eq

10577	FNMA	310	04/06/2017	1,329.17	250,000.00	0.00	250,000.00	-250,000.00	0.00
3135G0S46		0.00	0.000	01/27/2020	2,062.50	0.00	250,000.00	-250,025.00	0.00

10463	NTHSTR	310	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
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SYS10462	0.00	0.450	//	0.00	0.00	0.00	0.00	0.00	0.00
Sub Totals For: Fund: Utility Vehicle & Eq				1,329.17	250,000.00	0.00	250,000.00	-250,000.00	0.00
				2,062.50	250,025.00	0.00	250,000.00	-250,025.00	0.00
Fund: Utility Meter Replac									
10511	NTHSTR	311	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10511	0.00	0.450	//	0.00	0.00	0.00	0.00	0.00	0.00
Sub Totals For: Fund: Utility Meter Replac				0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00
Fund: Water Impact Fees									
10052	TXSTAR	610	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10013	0.00	0.210	//	0.00	0.00	0.00	0.00	0.00	0.00
Sub Totals For: Fund: Water Impact Fees				0.00	0.00	0.00	0.00	0.00	0.00
				0.00	0.00	0.00	0.00	0.00	0.00

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Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value
Fund: Wastewater Impact Fe									
10315	TXSTAR	611	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00
SYS10315	0.00	0.210	//	0.00	0.00	0.00	0.00	0.00	0.00
10648	FHLB	611	04/02/2019	5,904.51	500,000.00	0.00	500,000.00	-500,000.00	0.00
3130ADUJ9	0.00	0.000	03/30/2020	5,937.50	501,250.00	0.00	500,000.00	-501,250.00	0.00
Sub Totals For: Fund: Wastewater Impact Fe				5,904.51	500,000.00	0.00	500,000.00	-500,000.00	0.00
				5,937.50	501,250.00	0.00	500,000.00	-501,250.00	0.00
Fund: Roadway Impact Fees									
10649	FHLB	630	04/02/2019	5,904.51	500,000.00	0.00	500,000.00	-500,000.00	0.00
3130ADUJ9	0.00	0.000	03/30/2020	5,937.50	501,250.00	0.00	500,000.00	-501,250.00	0.00

10065	TXPOOL	704	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00	
SYS100099	0.00	2.246	//	0.00	0.00	0.00	0.00	0.00	0.00	
10139	TXSTAR	704	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00	
SYS10139	0.00	0.145	//	0.00	0.00	0.00	0.00	0.00	0.00	
Sub Totals For: Fund: Tech 2007 CO				0.00	0.00	0.00	0.00	0.00	0.00	
				0.00	0.00	0.00	0.00	0.00	0.00	
Fund: Fire 2010 CO										
10370	NTHSTR	705	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00	
SYS10370	0.00	0.511	//	0.00	0.00	0.00	0.00	0.00	0.00	
Sub Totals For: Fund: Fire 2010 CO				0.00	0.00	0.00	0.00	0.00	0.00	
				0.00	0.00	0.00	0.00	0.00	0.00	
Fund: 2016 CO General Capi										
10549	TXSTAR	706	10/01/2019	0.00	0.00	0.00	0.00	0.00	0.00	
SYS10549	0.00	1.352	//	0.00	0.00	0.00	0.00	0.00	0.00	
10660	FHLMC	706	09/04/2019	1,694.44	500,000.00	0.00	500,000.00	-500,000.00	0.00	
3134GT4P5	0.00	0.000	09/03/2021	2,472.22	500,300.00	0.00	500,000.00	-500,300.00	0.00	
10664	FHLMC	706	12/30/2019	2,275.00	0.00	500,000.00	0.00	500,000.00	500,000.00	
3134GUG46	500,000.00	1.801	09/30/2022	0.00	0.00	500,000.00	0.00	501,450.00	501,450.00	

Portfolio CITY

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**City of Corinth portfolio
Texas Compliance Change in Val Report
October 1, 2019 - March 31, 2020**

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Inv #	Issuer	Fund	Purch Date	Interest Accrual	Beginning Book Value				Ending Book Value	
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Purchases/ Additions	Redemptions	Change in Value	Ending Market Value	
Sub Totals For: Fund: 2016 CO General Capi				3,969.44	500,000.00	500,000.00	500,000.00	0.00	500,000.00	
				2,472.22	500,300.00	500,000.00	500,000.00	1,150.00	501,450.00	
Fund: 2019 CO - Steets										
10646	FHLMC	708	04/01/2019	9,000.00	750,000.00	0.00	0.00	0.00	750,000.00	

SYS10333		0.00	0.250	//		0.00	0.00	0.00	0.00	0.00	0.00
Sub Totals For: Fund: Water 2007 CO						0.00	0.00	0.00	0.00	0.00	0.00
						0.00	0.00	0.00	0.00	0.00	0.00
Fund: Wastewater 2007 CO											
10067	TXPOOL	801	10/01/2019		0.00	0.00	0.00	0.00	0.00	0.00	0.00
SYS10009		0.00	0.035	//		0.00	0.00	0.00	0.00	0.00	0.00
10136	TXSTAR	801	10/01/2019		0.00	0.00	0.00	0.00	0.00	0.00	0.00
SYS10136		0.00	0.032	//		0.00	0.00	0.00	0.00	0.00	0.00
10334	NTHSTR	801	10/01/2019		0.00	0.00	0.00	0.00	0.00	0.00	0.00
SYS10334		0.00	0.250	//		0.00	0.00	0.00	0.00	0.00	0.00
Sub Totals For: Fund: Wastewater 2007 CO						0.00	0.00	0.00	0.00	0.00	0.00
						0.00	0.00	0.00	0.00	0.00	0.00
Fund: Drainage 2007 CO											
10137	TXSTAR	802	10/01/2019		0.00	0.00	0.00	0.00	0.00	0.00	0.00
SYS10137		0.00	0.090	//		0.00	0.00	0.00	0.00	0.00	0.00
10458	NTHSTR	802	10/01/2019		0.00	0.00	0.00	0.00	0.00	0.00	0.00
SYS10458		0.00	0.250	//		0.00	0.00	0.00	0.00	0.00	0.00
10068	TXPOOL	802	10/01/2019		0.00	0.00	0.00	0.00	0.00	0.00	0.00
SYS10009		0.00	2.972	//		0.00	0.00	0.00	0.00	0.00	0.00
Sub Totals For: Fund: Drainage 2007 CO						0.00	0.00	0.00	0.00	0.00	0.00
						0.00	0.00	0.00	0.00	0.00	0.00
Fund: 2016 CO WATER											
10598	FHLMC	803	01/10/2018		3,712.50	499,224.14	0.00	500,000.00	-499,224.14		0.00
3134G35V8		0.00	0.000	03/13/2020	4,125.00	499,750.00	0.00	500,000.00	-499,750.00		0.00

Portfolio CITY

Run Date: 04/06/2020 - 10:19

TC (PRF_TC) 7.0
Report Ver. 7.3.3b

City of Corinth portfolio
Texas Compliance Change in Val Report
October 1, 2019 - March 31, 2020

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Beginning

Ending

Inv #	Issuer	Fund	Purch Date	Interest Accrual	Book Value	Purchases/	Redemptions	Change in Value	Book Value
Cusip	Par Value	YTM	Mat Date	Interest Received	Beginning Market Value	Additions			Ending Market Value
10629	FHLMC	803	10/19/2018	2,620.83	496,070.53	0.00	500,000.00	-496,070.53	0.00
3134GBXV9	0.00	0.000	07/13/2020	4,625.00	500,000.00	0.00	500,000.00	-500,000.00	0.00
10602	FFCB	803	01/16/2018	4,140.00	399,456.40	0.00	0.00	216.00	399,672.40
3133EH5G4	400,000.00	2.182	01/04/2021	4,140.00	401,440.00	0.00	0.00	2,640.00	404,080.00
10668	FHLMC	803	01/13/2020	1,841.67	0.00	500,000.00	0.00	500,000.00	500,000.00
3134GUS50	500,000.00	1.700	07/13/2022	0.00	0.00	500,000.00	0.00	501,800.00	501,800.00
Sub Totals For: Fund: 2016 CO WATER				12,315.00	1,394,751.07	500,000.00	1,000,000.00	-495,078.67	899,672.40
				12,890.00	1,401,190.00	500,000.00	1,000,000.00	-495,310.00	905,880.00
Fund: 2019 CO - Water									
10659	FAMC	806	06/30/2019	2,650.00	450,000.00	0.00	450,000.00	-450,000.00	0.00
3132X0E72	0.00	0.000	01/17/2020	4,500.00	450,180.00	0.00	450,000.00	-450,180.00	0.00
10647	FHLMC	806	04/01/2019	9,000.00	750,000.00	0.00	0.00	0.00	750,000.00
3134GTBG7	750,000.00	2.400	04/01/2021	9,000.00	753,375.00	0.00	0.00	-3,375.00	750,000.00
10669	FHLMC	806	01/13/2020	1,841.67	0.00	500,000.00	0.00	500,000.00	500,000.00
3134GUS50	500,000.00	1.700	07/13/2022	0.00	0.00	500,000.00	0.00	501,800.00	501,800.00
10652	FHLB	806	04/09/2019	1,120.00	2,000,000.00	0.00	2,000,000.00	-2,000,000.00	0.00
3130AG5X9	0.00	0.000	10/09/2020	25,200.00	2,000,600.00	0.00	2,000,000.00	-2,000,600.00	0.00
10662	FHLB	806	12/23/2019	4,954.44	0.00	1,000,000.00	0.00	1,000,000.00	1,000,000.00
3130AHRV7	1,000,000.00	1.820	12/23/2022	0.00	0.00	1,000,000.00	0.00	1,002,800.00	1,002,800.00
10645	TXSTAR	806	10/01/2019	38,797.72	5,058,538.98	689,408.92	0.00	689,408.92	5,747,947.90
SYS10645	5,747,947.90	0.957	/ /	39,408.92	5,058,538.98	689,408.92	0.00	689,408.92	5,747,947.90
Sub Totals For: Fund: 2019 CO - Water				58,363.83	8,258,538.98	2,189,408.92	2,450,000.00	-260,591.08	7,997,947.90
				78,108.92	8,262,693.98	2,189,408.92	2,450,000.00	-260,146.08	8,002,547.90
Report Grand Totals:				414,477.48	45,300,193.37	31,513,742.54	27,286,265.80	3,239,617.10	48,539,810.47
				348,357.36	45,335,548.16	31,513,742.54	27,286,265.80	2,888,605.83	48,224,153.99

Portfolio CITY

Finance Audit Committee Regular Session

Meeting Date: 05/21/2020

Title: March 2020 Monthly Financials

Submitted By: Lee Ann Bunselmeyer, Director

Finance Review: N/A

Legal Review: N/A

AGENDA ITEM

Consider and act on the March 2020 Monthly Financials.

AGENDA ITEM SUMMARY/BACKGROUND

Financials are prepared and presented to the City Council on a monthly basis. The report is broken down into four sections: Financial Summary, Revenue & Economic Analysis, Executive Summary and Capital Improvement Program Report.

Typically, monthly financial reports are distributed the third Friday of every month and are available on the city's website for public review.

RECOMMENDATION

Staff recommends the acceptance of the monthly financial report.

Attachments

March 2020 Monthly Financials



City of Corinth
Monthly Financial Report
For the Period Ended March 31, 2020

About This Report

This report has been prepared by the City of Corinth's Finance Department. The Comprehensive Monthly Financial Report (CMFR) is intended to provide our audience (internal and external users) with timely and relevant information regarding the City's financial position.

This report includes information for the month ending March 2020 and is presented in four sections.

1. The Financial Summary section reports the performance of the major operating funds of the City. In addition, the report provides a comparison to budget for major revenue sources and expenditure items. Narrative disclosures are included to highlight any significant changes or fluctuations.
2. The Revenue & Economic Analysis section provides additional analysis regarding key revenue sources and economic indicators.
3. The Executive Summary section contains a high level fund balance summary for all City funds. The report provides year-to-date revenues, expenditures, and transfers.
4. The Capital Improvement Program Report contains a high level expenditure summary for all CIP projects. The report contains a fund summary and a project summary that provides revenues, current and historical expenditures, and available fund balance.

If you would like additional information, feel free to contact the Finance Department at (940) 498-3241.

Section 1

City of Corinth
Monthly Financial Report
March 2020

FINANCIAL SUMMARY

This report is designed for internal use and does not include all the funds and accounts included in the City of Corinth's operations. For a complete report, refer to the City of Corinth's Annual Financial Report available on the city's website at www.cityofcorinth.com.



**City of Corinth
General Fund**

Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited)
For the Period Ended March 2020

	Current Fiscal Year, 2019-2020					Prior Year
	Budget FY 2019-20	March 2020 Actual	Year-to- Date Actual	Y-T-D Variance	Y-T-D % of Budget	Mar-19 Y-T-D Actual
RESOURCES						
Property Taxes	\$ 10,268,904	\$ 15,606	\$ 10,039,814	\$ (229,090)	97.8%	\$ 9,127,438
Delinquent Tax, Penalties & Interest	64,100	4,811	15,204	(48,896)	23.7%	52,337
Sales Tax	1,698,792	138,263	599,772	(1,099,020)	35.3%	525,995
Franchise Fees	1,110,500	15,874	461,700	(648,800)	41.6%	425,218
Utility Fees	17,500	-	28,676	11,176	163.9%	6,671
Traffic Fines & Forfeitures	742,975	50,087	274,192	(468,783)	36.9%	316,254
Development Fees & Permits	461,834	47,132	167,055	(294,779)	36.2%	207,333
Police Fees & Permits	593,027	75,237	505,016	(88,011)	85.2%	546,958
Recreation Program Revenue	224,974	6,339	33,747	(191,227)	15.0%	54,230
Fire Services	2,662,763	349,778	1,455,931	(1,206,832)	54.7%	1,533,675
Grants	1,117,901	-	144,638	(973,263)	12.9%	-
Investment Income	153,060	15,832	71,301	(81,759)	46.6%	80,621
Miscellaneous	44,305	(1,068)	19,894	(24,411)	44.9%	18,863
Transfers In	915,160	-	915,160	-	100.0%	900,179
TOTAL ACTUAL RESOURCES	20,075,795	717,891	14,732,100	(5,343,695)	73.4%	13,795,772
Use of Fund Balance	789,724					
TOTAL RESOURCES	\$ 20,865,519	\$ 717,891	\$ 14,732,100	\$ (5,343,695)		\$ 13,795,772
EXPENDITURES						
Wages & Benefits	\$ 14,148,284	\$ 1,014,405	\$ 6,329,856	\$ (7,818,428)	44.7%	\$ 5,752,062
Professional Fees	1,452,286	113,586	661,542	(790,744)	45.6%	539,480
Maintenance & Operations	1,032,895	77,303	576,783	(456,112)	55.8%	476,838
Supplies	508,070	14,762	135,214	(372,856)	26.6%	169,140
Utilities & Communications	650,682	42,361	257,546	(393,136)	39.6%	240,187
Vehicles/Equipment & Fuel	305,062	17,317	101,573	(203,489)	33.3%	132,439
Training	216,075	12,465	70,139	(145,936)	32.5%	46,994
Capital Outlay	868,535	-	13,719	(854,816)	1.6%	97,536
Transfer Out	1,683,630	-	1,683,630	-	100.0%	1,537,720
TOTAL EXPENDITURES	20,865,519	1,292,200	9,830,003	(11,035,516)	47.1%	8,992,396
EXCESS/(DEFICIT)	\$ -	\$ (574,308)	\$ 4,902,097			\$ 4,803,376

KEY TRENDS	
Resources	Expenditures
<p>Property Taxes are received primarily in December & January and become delinquent February 1st.</p> <p>Sales Tax - As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. March 2020 revenues are remitted to the City in May 2020. Sales Tax received in March represents January collections.</p> <p>Franchise Fees - Oncor and Atmos franchise payments represent half of the total franchise taxes budgeted. Oncor remits payments on a quarterly basis. Atmos franchise payments are received annually, typically in January or February.</p> <p>Recreation revenue includes special events, facility rentals and summer camp programs. Summer camp registration starts April 1st.</p> <p>Transfer In includes \$753,581 cost allocation from the Utility Fund, \$100,208 cost allocation from the EDC Fund and \$61,371 cost allocation from Storm Drainage.</p>	<p>Transfer Out includes \$300,000 from the Fire Department to the Vehicle Replacement Fund for the future purchases of vehicles and equipment, \$97,210 to the General Fund Vehicle Replacement Fund for the Enterprise Fleet Replacement Program, \$150,041 to the Tech Replacement Fund for the future purchases of computers, \$184,379 cost allocation to the Utility Fund, \$500,000 to the Capital Project Fund for the TIRZ, \$30,000 to the General Capital Fund for the joint Fire training field, \$172,000 to the General Capital Fund for the Public Safety radio replacement, \$250,000 to the General Asset Mgmt Fund.</p> <p>Capital Outlay includes \$150,000 for Wetlands & Flood Mitigation studies, \$700,000 for the Safe Routes to School grant, \$16,500 for a Park mower, and \$4,800 for a trailer.</p>



City of Corinth

Water & Wastewater Fund

Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited)
For the Period Ended March 2020

	Current Fiscal Year, 2019-2020					Prior Year
	Budget FY 2019-20	March 2020 Actual	Year-to- Date Actual	Y-T-D Variance	Y-T-D % of Budget	Mar-19 Y-T-D Actual
RESOURCES						
City Water Charges	\$ 2,862,813	\$ 122,117	\$ 1,003,634	\$ (1,859,179)	35.1%	\$ 711,518
Upper Trinity Water Charges*	5,623,256	337,466	2,394,729	(3,228,527)	42.6%	1,820,758
City Wastewater Disposal Charges	2,206,403	183,267	1,096,983	(1,109,420)	49.7%	958,069
Upper Trinity Wastewater Disposal Charges*	1,228,664	98,832	592,363	(636,301)	48.2%	536,570
Garbage Revenue	763,560	80,657	418,516	(345,044)	54.8%	329,480
Garbage Sales Tax Revenue	60,000	6,674	35,938	(24,062)	59.9%	32,866
Water Tap Fees	80,000	11,870	50,105	(29,895)	62.6%	46,660
Wastewater Tap Fees	55,000	9,680	45,258	(9,742)	82.3%	31,883
Service/Reconnect & Inspection Fees	70,000	4,790	40,085	(29,915)	57.3%	35,060
Penalties & Late Charges	160,000	11,078	45,939	(114,061)	28.7%	69,886
Investment Interest	37,525	4,114	27,550	(9,975)	73.4%	26,816
Credit Card Processing Fees	75,000	7,643	48,301	(26,699)	64.4%	43,403
Miscellaneous	12,000	175	2,639	(9,361)	22.0%	14,507
Transfers In	220,634	-	220,634	-	100.0%	270,598
TOTAL ACTUAL RESOURCES	13,454,855	878,365	6,022,672	(7,432,183)	44.8%	4,928,073
Use of Fund Balance	255,513					
TOTAL RESOURCES	\$ 13,710,368	\$ 878,365	\$ 6,022,672			\$ 4,928,073
EXPENDITURES						
Wages & Benefits	\$ 1,875,012	\$ 144,892	\$ 881,497	\$ (993,515)	47.0%	\$ 766,242
Professional Fees	1,047,511	12,077	414,197	(633,314)	39.5%	393,114
Maintenance & Operations	480,508	21,788	272,245	(208,263)	56.7%	177,755
Supplies	74,852	4,494	19,856	(54,996)	26.5%	30,084
Upper Trinity Region Water District	7,044,311	-	2,707,961	(4,336,350)	38.4%	3,241,357
Utilities & Communication	205,848	12,381	65,926	(139,922)	32.0%	67,526
Vehicles/Equipment & Fuel	82,500	4,628	22,485	(60,015)	27.3%	48,396
Training	25,464	5,399	9,283	(16,181)	36.5%	2,966
Capital Outlay	17,600	-	16,812	(788)	95.5%	7,765
Debt Service	1,464,498	-	1,157,137	(307,361)	79.0%	1,044,894
Transfers	1,392,264	-	1,392,264	-	100.0%	1,108,883
TOTAL EXPENDITURES	13,710,368	205,659	6,959,662	(6,750,706)	50.8%	6,888,982
EXCESS/(DEFICIT)	\$ -	\$ 672,705	\$ (936,990)			\$ (1,960,909)

* The water and sewer charges in October are for September services so there are no actuals for UTRWD.

KEY TRENDS	
Resources	Expenditures
Operating revenues are determined by the water and wastewater rates, as well as, the volume of water sold and wastewater treated. These revenues are highly influenced by weather patterns.	Operating expenses are dominated by contractual payments for 1) the purchase of water for resale and City use from the Upper Trinity Regional Water District; 2) wastewater treatment from Upper Trinity Regional Water District and the City of Denton.
Water and Wastewater Disposal Charges: The FY 2019-20 budget is the third year that water rates are separated out by the Upper Trinity and City portion of the rate revenue, as adopted by ordinance in September 2017.	Debt Service payments are processed in February and August.
Transfer In includes The transfer in of \$184,379 for the cost allocation from the General Fund and \$36,255 from Storm Drainage.	Capital Outlay includes \$8,500 for a dump-bed trailer.
	Transfer Out includes \$70,920 to the Vehicle Replacement Fund for the future purchases of vehicles and equipment, \$50,000 contribution to the Utility Meter Replacement Fund for the future purchases of water taps and meters, \$17,763 to the Tech Replacement Fund for the future purchases of computers, \$753,581 cost allocation to the General Fund, \$250,000 to the Utility Asset Mgmt Reserve Fund and \$250,000 to the Utility Rate Stabilization Fund.



City of Corinth

Storm Water Utility Fund

Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited)
For the Period Ended March 2020

	Current Fiscal Year, 2019-2020					Prior Year
	Budget FY 2019-20	March 2020 Actual	Year-to- Date Actual	Y-T-D Variance	Y-T-D % of Budget	Mar-19 Y-T-D Actual
RESOURCES						
Storm Water Utility Fee	\$ 743,500	\$ 60,428	\$ 362,219	\$ (381,281)	48.7%	\$ 314,454
Investment Interest	5,100	438	2,921	(2,179)	57.3%	3,817
Miscellaneous	6,500	-	11,555	5,055	177.8%	-
TOTAL ACTUAL RESOURCES	755,100	60,866	376,695	(378,405)	49.9%	318,271
Use of Fund Balance	144,345					
TOTAL RESOURCES	\$ 899,445	\$ 60,866	\$ 376,695	\$ (378,405)		\$ 318,271
EXPENDITURES						
Wages & Benefits	\$ 198,945	\$ 14,727	\$ 91,318	\$ (107,627)	45.9%	\$ 83,069
Professional Fees	147,334	493	13,729	(133,605)	9.3%	6,436
Maintenance & Operations	24,701	756	2,536	(22,165)	10.3%	4,108
Supplies	8,042	203	1,189	(6,853)	14.8%	2,207
Utilities & Communication	4,464	281	1,209	(3,255)	27.1%	1,460
Vehicles/Equipment & Fuel	13,500	2,542	4,942	(8,558)	36.6%	7,311
Training	2,236	-	55	(2,181)	2.5%	-
Capital Outlay	120,000	-	-	(120,000)	0.0%	-
Debt Service	181,870	506	148,617	(33,253)	81.7%	195,407
Transfers	198,353	-	198,353	-	100.0%	507,364
TOTAL EXPENDITURES	899,445	19,508	461,947	(437,498)	51.4%	807,362
EXCESS/(DEFICIT)	\$ -	\$ 41,358	\$ (85,253)			\$ (489,091)

KEY TRENDS

Resources

Investment Interest - The budget for investment interest is based on prior year trends.

Expenditures

Debt Service payments are processed in February and August.

Capital Outlay includes \$31,500 for Lake Sharon engineering (at Corinth Parkway), \$37,500 for Corinth Parkway engineering (at Lake Sharon) and \$51,000 for Blake Street engineering.

Transfer Out includes \$727 to the Tech Replacement Fund for the future purchases of computers, \$61,371 cost allocation to the General Fund, \$36,255 cost allocation to the Utility Fund, and \$100,000 to the Drainage Asset Mgmt Reserve Fund.



City of Corinth
Street Maintenance Sales Tax Fund
 Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited)
 For the Period Ended March 2020

	Current Fiscal Year, 2019-2020					Prior Year
	Budget FY 2019-20	March 2020 Actual	Year-to- Date Actual	Y-T-D Variance	Y-T-D % of Budget	Mar-19 Y-T-D Actual
RESOURCES						
Sales Tax (.25¢)	\$ 424,361	\$ 34,566	\$ 148,953	\$ (275,408)	35.1%	\$ 130,141
Interest	7,140	1,932	12,119	4,979	169.7%	10,665
Miscellaneous Income	-	-	-	-	0.0%	-
TOTAL ACTUAL RESOURCES	431,501	36,498	161,072	(270,429)	37.3%	140,807
Use of Fund Balance	301,577					
TOTAL RESOURCES	\$ 733,078	\$ 36,498	\$ 161,072			\$ 140,807
EXPENDITURES						
Professional Services	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -
Maintenance & Operations	649,078	2,143	9,378	(639,700)	1.4%	6,413
Capital Outlay	84,000	-	-	(84,000)	0.0%	-
Transfer Out	-	-	-	-	0.0%	-
TOTAL EXPENDITURES	733,078	2,143	9,378	(723,700)	1.3%	6,413
EXCESS/(DEFICIT)	\$ -	\$ 34,355	\$ 151,694			\$ 134,393

KEY TRENDS	
Resources	Expenditures
<p>Sales Tax - As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. March 2020 revenues are remitted to the City in May 2020. Sales Tax received in March represents January collections.</p>	<p>Capital Outlay includes \$14,000 for a street saw and \$70,000 for road condition software.</p>



City of Corinth
Crime Control & Prevention Sales Tax Fund

Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited)
 For the Period Ended March 2020

	Current Fiscal Year, 2019-2020					Prior Year
	Budget FY 2019-20	March 2020 Actual	Year-to- Date Actual	Y-T-D Variance	Y-T-D % of Budget	Mar-19 Y-T-D Actual
RESOURCES						
Sales Tax (.25¢)	\$ 389,520	\$ 33,589	\$ 139,580	\$ (249,940)	35.8%	\$ 121,099
Investment Interest	2,000	609	4,055	2,055	202.7%	2,059
TOTAL ACTUAL RESOURCES	391,520	34,198	143,635	(247,885)	36.7%	123,157
Use of Fund Balance	-	-	-	-	-	-
TOTAL RESOURCES	\$ 391,520	\$ 34,198	\$ 143,635			\$ 123,157
EXPENDITURES						
Wages & Benefits	\$ 173,242	\$ 6,363	\$ 47,836	\$ (125,406)	27.6%	\$ 80,287
Maintenance & Operations	-	-	-	-	0.0%	-
Supplies	-	-	-	-	0.0%	-
Capital Outlay	-	-	-	-	0.0%	-
Capital Leases	203,986	13,020	78,363	(125,623)	38.4%	62,483
TOTAL EXPENDITURES	377,228	19,383	126,199	(251,029)	33.5%	142,770
EXCESS/(DEFICIT)	\$ 14,292	\$ 14,815	\$ 17,435			\$ (19,613)

KEY TRENDS	
<p>Resources Sales Tax - As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. March 2020 revenues are remitted to the City in May 2020. Sales Tax received in March represents January collections.</p>	<p>Expenditures Wages & Benefits - The budget reflects funding for two full-time police officers. Capital Leases - The budget includes \$203,986 for the Enterprise Lease program for the replacement of patrol vehicles.</p>



City of Corinth

Corinth Economic Development Corporation

Schedule of Revenues & Expenditures - Budget vs Actual (Unaudited)
For the Period Ended March 2020

	Current Fiscal Year, 2019-2020					Prior Year
	Budget FY 2019-20	March 2020 Actual	Year-to- Date Actual	Y-T-D Variance	Y-T-D % of Budget	Mar-19 Y-T-D Actual
RESOURCES						
Sales Tax (.50¢)	\$ 848,694	\$ 69,130	\$ 297,896	(550,798)	35.1%	\$ 260,274
Interest Income	200	47	214	14	106.9%	149
Investment Income	25,000	1,119	9,650	(15,350)	38.6%	34,024
Miscellaneous Income	-	-	-	-	0.0%	-
Projective Incentive Default	-	-	-	-	0.0%	-
Transfers In	-	-	-	-	0.0%	-
TOTAL ACTUAL RESOURCES	873,894	70,296	307,760	(566,134)	35.2%	294,446
Use of Fund Balance	62,663					
TOTAL RESOURCES	\$ 936,557	\$ 70,296	\$ 307,760			\$ 294,446
EXPENDITURES						
Wages & Benefits	\$ 147,765	\$ 11,307	\$ 68,510	\$ (79,255)	46.4%	65,631
Professional Fees	219,195	214	19,582	(199,613)	8.9%	61,926
Maintenance & Operations	237,777	2,473	4,026	(233,751)	1.7%	97,825
Supplies	1,000	-	324	(676)	32.4%	298
Utilities & Communication	2,461	72	333	(2,128)	13.5%	598
Vehicles/Equipment & Fuel	-	-	-	-	0.0%	-
Training	27,074	729	1,523	(25,551)	5.6%	6,156
Capital Outlay	150,000	-	-	(150,000)	0.0%	-
Debt Service	-	-	-	-	0.0%	-
Transfers	151,285	-	151,285	-	100.0%	883
TOTAL EXPENDITURES	936,557	14,795	245,583	(690,974)	26.2%	233,317
EXCESS/(DEFICIT)	\$ -	\$ 55,501	\$ 62,177			\$ 61,130

KEY TRENDS	
<p>Resources</p> <p>Sales Tax - As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. March 2020 revenues are remitted to the City in May 2020. Sales Tax received in March represents January collections.</p>	<p>Expenditures</p> <p>Transfer Out includes \$1,077 to the Technology Replacement Fund for the future purchases of computers, \$50,000 to the Park Development Fund, and \$100,208 cost allocation to the General Fund.</p> <p>Capital Outlay includes \$150,000 for a Wetlands and Flood Mitigation study.</p>

Section 2

City of Corinth
Monthly Financial Report
March 2020

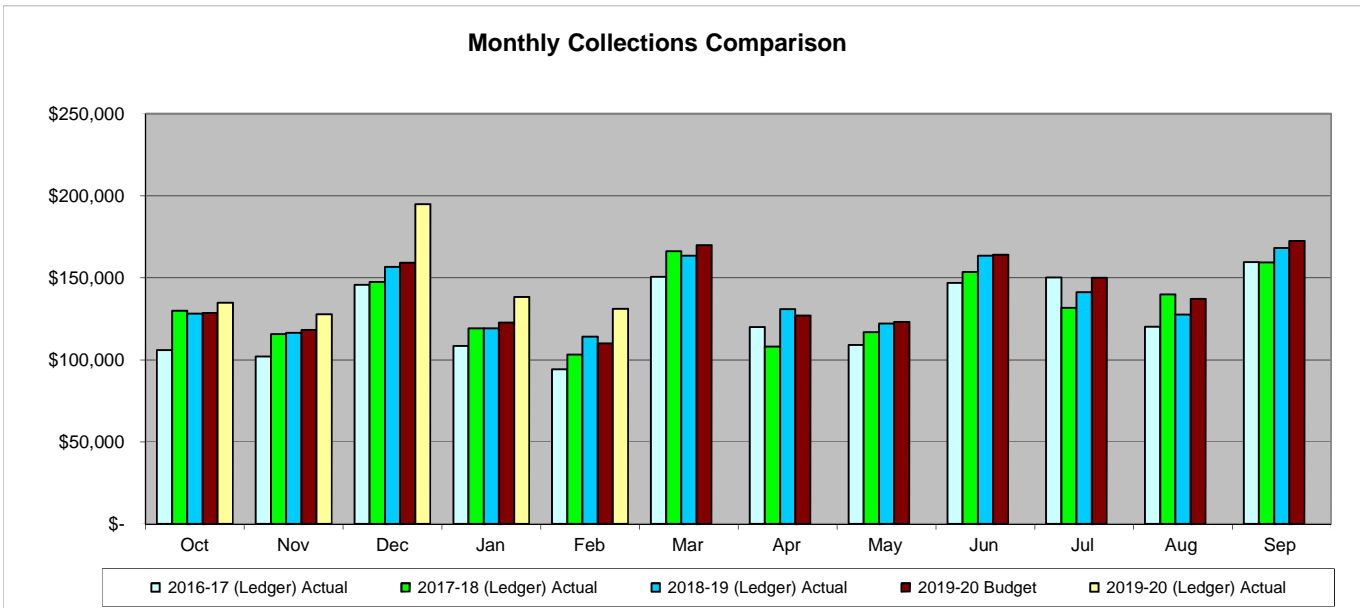
REVENUE & ECONOMIC ANALYSIS

This section provides additional analysis regarding key revenue sources and economic indicators.



General Fund
General Purpose Sales Tax
 PY Comparison and Variance Analysis

	2016-17 (Ledger) Actual	2017-18 (Ledger) Actual	2018-19 (Ledger) Actual	2019-20 Budget	2019-20 Cash Receipts	2019-20 (Ledger) Actual	Variance, Actual to Budget	Variance, Actual to Budget %	Variance, CY to PY	Variance, CY to PY %
Oct	\$ 105,950	\$ 130,060	\$ 128,174	\$ 128,649	\$ 127,703	\$ 134,858	\$ 6,209	4.8%	\$ 6,683	5.2%
Nov	102,142	115,781	116,473	118,231	168,148	127,770	9,539	8.1%	11,297	9.7%
Dec	145,669	147,582	156,667	159,227	134,858	194,913	35,686	22.4%	38,245	24.4%
Jan	108,602	119,321	119,242	122,813	127,770	138,263	15,449	12.6%	19,021	16.0%
Feb	94,295	103,271	114,088	110,103	194,913	131,233	21,130	19.2%	17,144	15.0%
Mar	150,618	166,333	163,588	170,021	138,263	-	-	-	-	-
Apr	120,008	108,157	130,981	127,094	131,233	-	-	-	-	-
May	109,182	116,974	122,202	123,207	-	-	-	-	-	-
Jun	146,946	153,473	163,583	164,125	-	-	-	-	-	-
Jul	150,298	131,780	141,252	150,138	-	-	-	-	-	-
Aug	120,203	139,866	127,703	137,229	-	-	-	-	-	-
Sep	159,565	159,435	168,148	172,455	-	-	-	-	-	-
TOTAL	\$ 1,513,477	\$ 1,592,032	\$ 1,652,101	\$ 1,683,292	\$ 1,022,887	\$ 727,035	\$ 88,013	13.8%	\$ 92,391	14.6%



KEY TRENDS	
<p>Description</p> <p>The sales tax in Corinth is 8.25% for goods and services sold within the City's boundaries. The tax is collected by businesses making the sale and is remitted to the State Comptroller of Public Accounts on a monthly, and in some cases, quarterly basis. Of the 8.25%, the state retains 6.25% and distributes 1% to the City of Corinth, .25% to the Street Maintenance Sales Tax Fund, .25% to the Crime Control & Prevention District and .50% to the Economic Development Corporation. The State distributes tax proceeds to local entities within forty days following the period for which the tax is collected by businesses.</p> <p>As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. March 2020 revenues are remitted to the City in May 2020. Sales Tax received in March represent January collections.</p>	<p>Analysis</p> <p>As the second largest revenue source to the City's General Fund, sales and use taxes are essential to the delivery of services to the community. The General Fund sales tax revenue reflects a year-to-date increase in collections compared to budgeted amounts.</p> <p>Revenues are deposited into the City's General Fund and may be used for any lawful purpose (Chapter 321 of the Tax Code).</p>

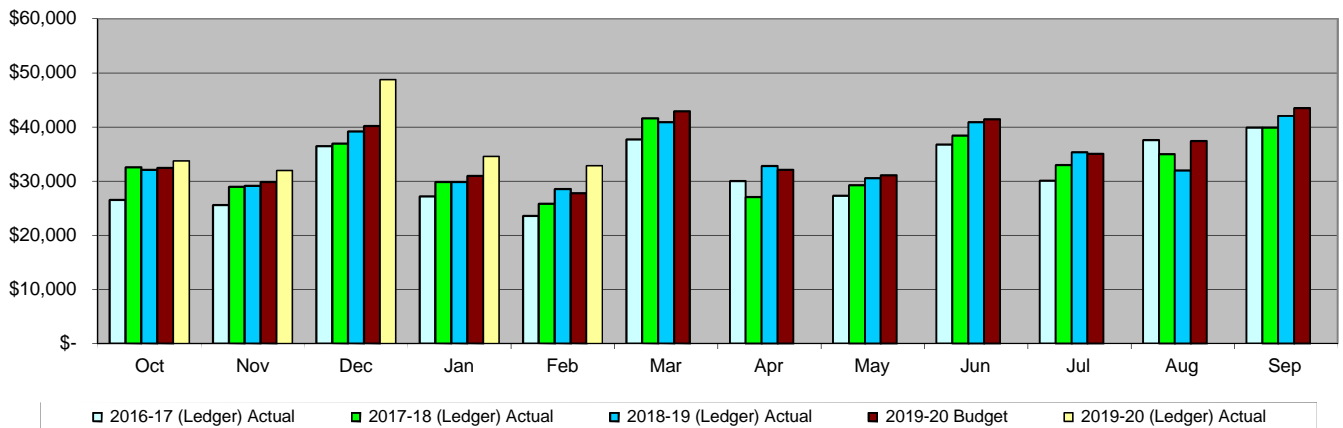


Street Maintenance Sales Tax Fund

Street Maintenance Sales Tax PY Comparison and Variance Analysis

	2016-17 (Ledger) Actual	2017-18 (Ledger) Actual	2018-19 (Ledger) Actual	2019-20 Budget	2019-20 Cash Receipts	2019-20 (Ledger) Actual	Variance, Actual to Budget	Variance, Actual to Budget %	Variance, CY to PY	Variance, CY to PY %
Oct	\$ 26,488	\$ 32,516	\$ 32,044	\$ 32,433	\$ 31,926	\$ 33,715	\$ 1,282	4.0%	\$ 1,671	5.2%
Nov	25,536	28,946	29,119	29,806	42,037	31,943	2,137	7.2%	2,824	9.7%
Dec	36,418	36,896	39,167	40,141	33,715	48,729	8,588	21.4%	9,562	24.4%
Jan	27,151	29,831	29,811	30,962	31,943	34,566	3,605	11.6%	4,755	16.0%
Feb	23,574	25,818	28,523	27,757	48,729	32,809	5,052	18.2%	4,286	15.0%
Mar	37,655	41,584	40,898	42,863	34,566	-	-	-	-	-
Apr	30,002	27,040	32,746	32,041	32,809	-	-	-	-	-
May	27,296	29,244	30,551	31,061	-	-	-	-	-	-
Jun	36,737	38,369	40,897	41,376	-	-	-	-	-	-
Jul	30,051	32,945	35,314	35,037	-	-	-	-	-	-
Aug	37,575	34,967	31,926	37,409	-	-	-	-	-	-
Sep	39,892	39,859	42,037	43,476	-	-	-	-	-	-
TOTAL	\$ 378,376	\$ 398,015	\$ 413,032	\$ 424,361	\$ 255,725	\$ 181,762	\$ 20,663	12.8%	\$ 23,098	14.6%

Monthly Collections Comparison



KEY TRENDS

Description

The sales tax in Corinth is 8.25% for goods and services sold within the City's boundaries. The tax is collected by businesses making the sale and is remitted to the State Comptroller of Public Accounts on a monthly, and in some cases, quarterly basis. Of the 8.25%, the state retains 6.25% and distributes 1% to the City of Corinth, .25% to the Street Maintenance Sales Tax Fund, .25% to the Crime Control & Prevention District and .50% to the Economic Development Corporation. The State distributes tax proceeds to local entities within forty days following the period for which the tax is collected by businesses.

As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. March 2020 revenues are remitted to the City in May 2020. Sales Tax received in March represent January collections.

Analysis

The Street Maintenance Sales Tax revenue reflects a year-to-date increase in collections compared to budgeted amounts.

Funds are deposited into the Street Maintenance Sales Tax Fund and can only be used to repair and maintain existing city streets (Chapter 327 of the Tax Code).

A special election was held on September 11, 2004 for the purpose of adopting a local .25% sales and use tax in Corinth for Street Maintenance. An election held on November 8, 2016 reauthorized the tax for four additional years.



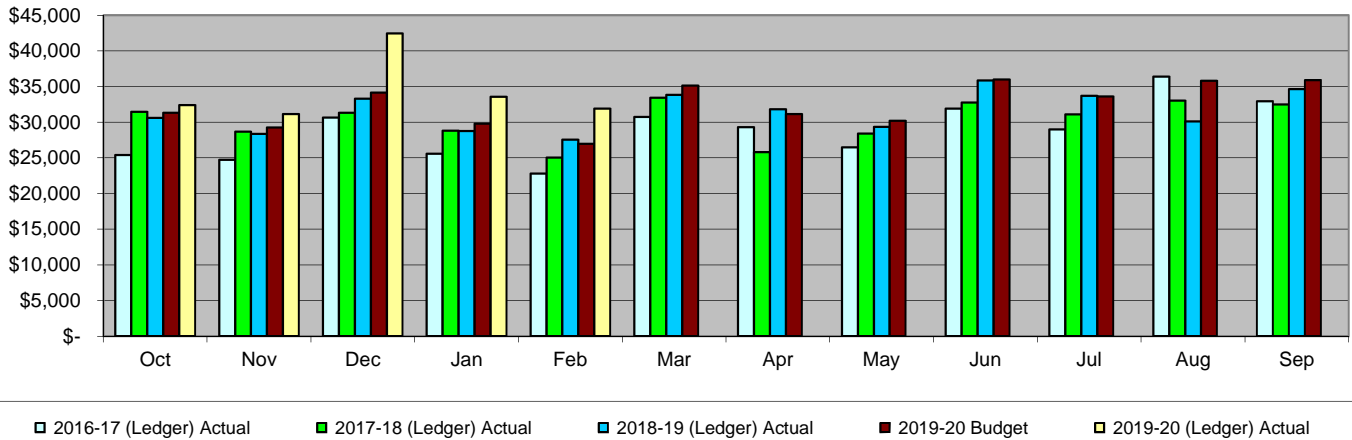
Crime Control & Prevention District

Crime Control & Prevention Sales Tax

PY Comparison and Variance Analysis

	2016-17 (Ledger) Actual	2017-18 (Ledger) Actual	2018-19 (Ledger) Actual	2019-20 Budget	2019-20 Cash Receipts	2019-20 (Ledger) Actual	Variance, Actual to Budget	Variance, Actual to Budget %	Variance, CY to PY	Variance, CY to PY %
Oct	\$ 25,436	\$ 31,487	\$ 30,611	\$ 31,333	\$ 30,110	\$ 32,398	\$ 1,065	3.4%	\$ 1,787	5.8%
Nov	24,747	28,674	28,367	29,297	34,664	31,150	1,854	6.3%	2,783	9.8%
Dec	30,662	31,341	33,325	34,173	32,398	42,442	8,269	24.2%	9,118	27.4%
Jan	25,578	28,829	28,795	29,811	31,150	33,589	3,778	12.7%	4,794	16.6%
Feb	22,837	25,070	27,554	27,010	42,442	31,909	4,899	18.1%	4,355	15.8%
Mar	30,751	33,450	33,846	35,141	33,589	-	-	-	-	-
Apr	29,306	25,821	31,822	31,172	31,909	-	-	-	-	-
May	26,479	28,436	29,360	30,202	-	-	-	-	-	-
Jun	31,938	32,757	35,850	36,027	-	-	-	-	-	-
Jul	29,008	31,119	33,733	33,614	-	-	-	-	-	-
Aug	36,388	33,044	30,110	35,827	-	-	-	-	-	-
Sep	32,962	32,506	34,664	35,913	-	-	-	-	-	-
TOTAL	\$ 346,090	\$ 362,534	\$ 378,037	\$ 389,520	\$ 236,263	\$ 171,489	\$ 19,865	13.1%	\$ 22,837	15.4%

Monthly Collections Comparison



KEY TRENDS

Description

The sales tax in Corinth is 8.25% for goods and services sold within the City's boundaries. The tax is collected by businesses making the sale and is remitted to the State Comptroller of Public Accounts on a monthly, and in some cases, quarterly basis. Of the 8.25%, the state retains 6.25% and distributes 1% to the City of Corinth, .25% to the Street Maintenance Sales Tax Fund, .25% to the Crime Control & Prevention District and .50% to the Economic Development Corporation. The State distributes tax proceeds to local entities within forty days following the period for which the tax is collected by businesses.

As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. March 2020 revenues are remitted to the City in May 2020. Sales Tax received in March represent January collections.

Analysis

The Crime Control & Prevention Sales Tax revenue reflects a year-to-date increase in collections compared to the budgeted amounts.

Funds are deposited into the Crime Control & Prevention District Fund and may be used to finance a wide variety of crime control and prevention programs (Chapter 363 of the Local Government Code and Chapter 323.102 of the Tax Code)

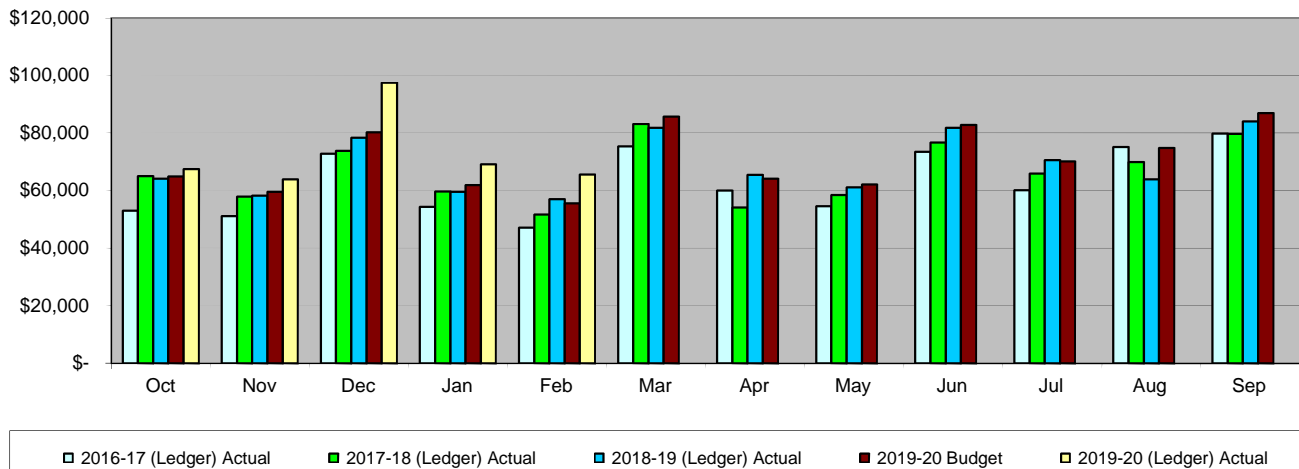
A special election was held on September 11, 2004 for the purpose of adopting a local .25% sales and use tax in Corinth for crime control and prevention. An election was held May 2019 reauthorizing the dedicated sales tax for ten additional years.



Corinth Economic Development Corporation
Economic Development Sales Tax
 PY Comparison and Variance Analysis

	2016-17 (Ledger) Actual	2017-18 (Ledger) Actual	2018-19 (Ledger) Actual	2019-20 Budget	2019-20 Cash Receipts	2019-20 (Ledger) Actual	Variance, Actual to Budget	Variance, Actual to Budget %	Variance, CY to PY	Variance, CY to PY %
Oct	\$ 52,974	\$ 65,029	\$ 64,086	\$ 64,863	\$ 63,851	\$ 67,428	\$ 2,564	4.0%	\$ 3,342	5.2%
Nov	51,070	57,889	58,235	59,610	84,072	63,884	4,273	7.2%	5,648	9.7%
Dec	72,833	73,790	78,332	80,280	67,428	97,455	17,175	21.4%	19,122	24.4%
Jan	54,300	59,659	59,620	61,921	63,884	69,130	7,209	11.6%	9,510	16.0%
Feb	47,147	51,635	57,043	55,512	97,455	65,615	10,103	18.2%	8,572	15.0%
Mar	75,308	83,165	81,792	85,722	69,130	-	-	-	-	-
Apr	60,003	54,077	65,489	64,079	65,615	-	-	-	-	-
May	54,590	58,486	61,100	62,119	-	-	-	-	-	-
Jun	73,472	76,735	81,790	82,750	-	-	-	-	-	-
Jul	60,100	65,889	70,625	70,072	-	-	-	-	-	-
Aug	75,148	69,932	63,851	74,815	-	-	-	-	-	-
Sep	79,781	79,716	84,072	86,949	-	-	-	-	-	-
TOTAL	\$ 756,725	\$ 796,002	\$ 826,036	\$ 848,694	\$ 511,434	\$ 363,511	\$ 41,324	12.8%	\$ 46,195	14.6%

Monthly Collections Comparison



KEY TRENDS

Description

The sales tax in Corinth is 8.25% for goods and services sold within the City's boundaries. The tax is collected by businesses making the sale and is remitted to the State Comptroller of Public Accounts on a monthly, and in some cases, quarterly basis. Of the 8.25%, the state retains 6.25% and distributes 1% to the City of Corinth, .25% to the Street Maintenance Sales Tax Fund, .25% to the Crime Control & Prevention District and .50% to the Economic Development Corporation. The State distributes tax proceeds to local entities within forty days following the period for which the tax is collected by businesses.

As required by the Government Accounting Standards Board, sales tax is reported for the month it is collected by the vendor. March 2020 revenues are remitted to the City in May 2020. Sales Tax received in March represents January collections.

Analysis

The EDC Sales Tax revenue reflects a year-to-date increase in collections compared to the budgeted amounts.

Revenues are deposited into the Economic Development Corporation Fund and must be used on behalf of the city in carrying out programs related to a wide variety of projects including public parks and business development (Tax.Rev.Civ.St. art 5190.6-the Development Corporation Act of 1979).

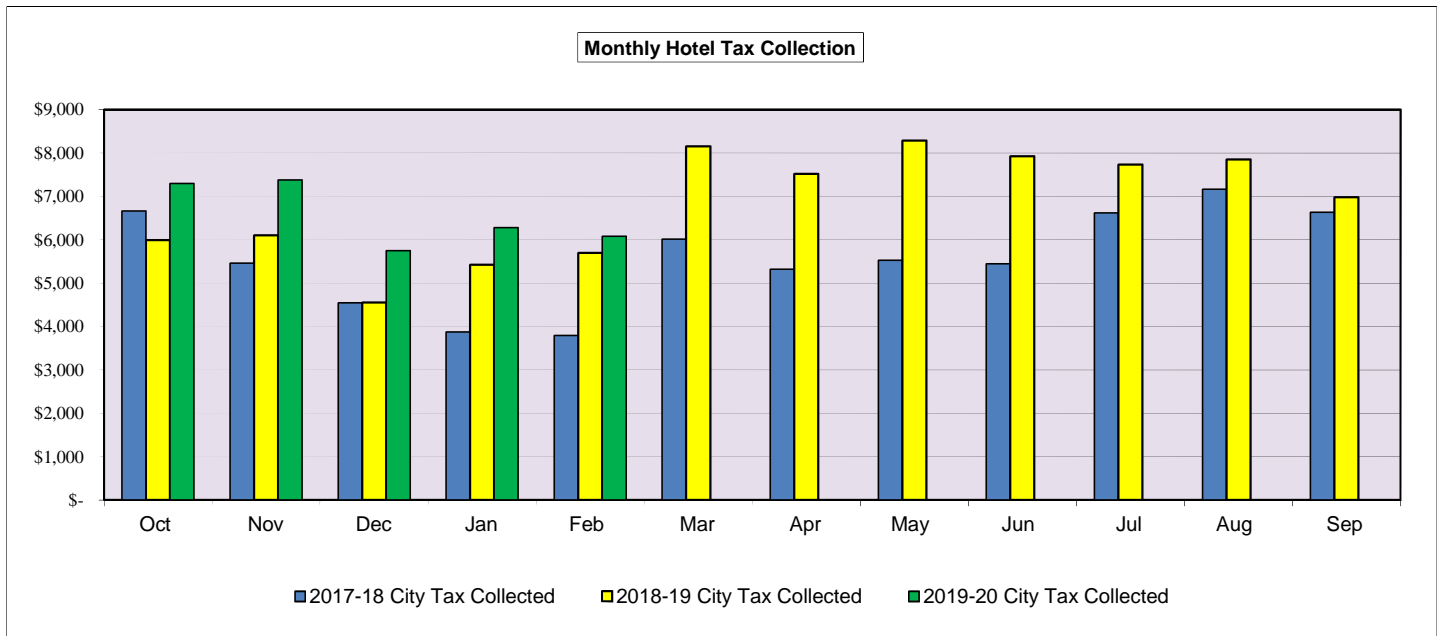


Hotel Occupancy Tax Collection Report

Comfort Inn & Suites

For the Period Ended March 2020

	Total Gross Sales	Less Exemptions & Allowances	Total Taxable Revenues Reported	Taxable Revenues X 7%	Total City Tax Due	City Tax Collected FY 2019-20	Date Received	% Change CY to PY	City Tax Collected FY 2018-19	City Tax Collected FY 2017-18
Oct	\$ 104,268	\$ -	\$ 104,268	\$ 7,299	\$ 7,299	\$ 7,299	11/26/2019	21.7%	\$ 5,995	\$ 6,667
Nov	107,898	2,435	105,463	7,382	7,382	7,382	1/2/2020	21.0%	6,102	5,463
Dec	84,069	1,893	82,175	5,752	5,752	5,752	1/23/2020	26.3%	4,553	4,545
Jan	91,546	1,782	89,764	6,283	6,283	6,283	2/24/2020	15.8%	5,427	3,873
Feb	88,270	1,447	86,823	6,078	6,078	6,078	3/19/2020	6.7%	5,698	3,795
Mar									8,153	6,014
Apr									7,520	5,322
May									8,288	5,528
Jun									7,929	5,444
Jul									7,731	6,623
Aug									7,850	7,164
Sep									6,985	6,631
TOTALS	\$ 476,051	\$ 7,557	\$ 468,494	\$ 32,795	\$ 32,795	\$ 32,795			\$ 82,231	\$ 67,069



KEY TRENDS

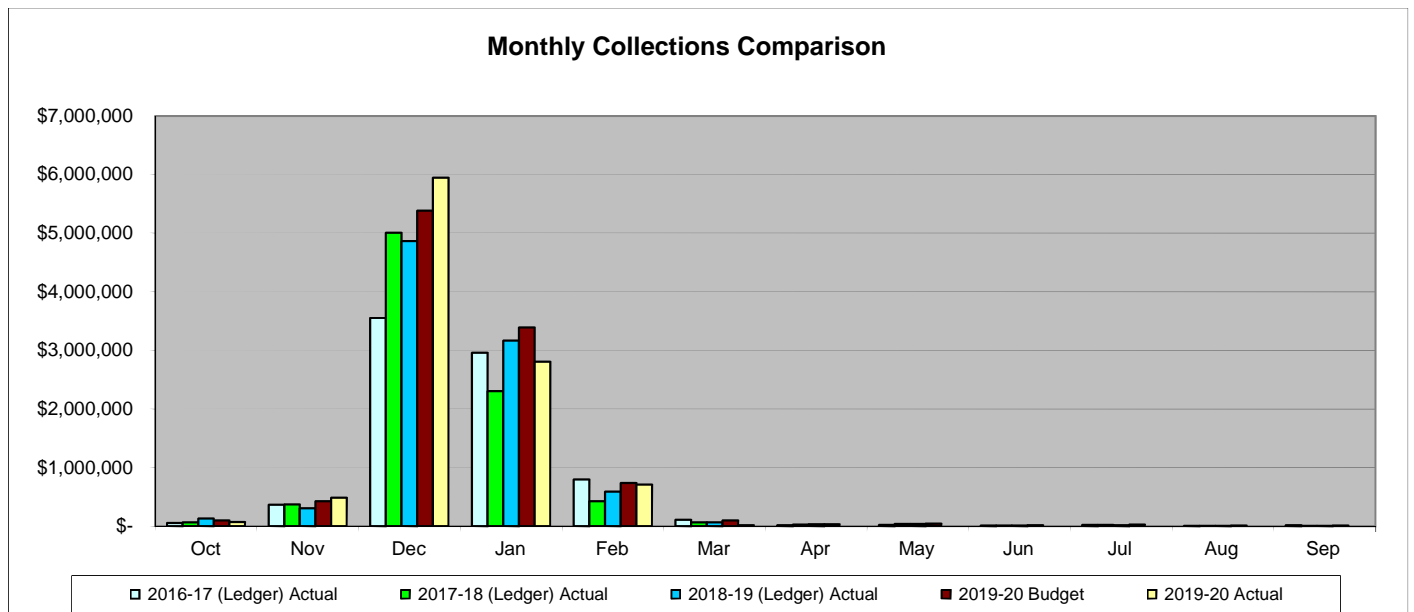
Description

The City's Hotel Occupancy Tax is levied at 7% of room rental rates.



General Fund
Property Tax
 PY Comparison and Variance Analysis

	2016-17 (Ledger) Actual	2017-18 (Ledger) Actual	2018-19 (Ledger) Actual	2019-20 Budget	2019-20 Actual	Variance, Actual to Budget	Variance, Actual to Budget %	Variance, CY to PY	Variance, CY to PY %
Oct	\$ 57,139	\$ 64,300	\$ 131,294	\$ 99,572	\$ 69,625	\$ (29,948)	-30.1%	\$ (61,669)	-47.0%
Nov	368,409	371,307	305,892	424,095	486,954	62,859	14.8%	181,063	59.2%
Dec	3,555,437	5,006,297	4,863,844	5,383,675	5,949,339	565,664	10.5%	1,085,495	22.3%
Jan	2,957,436	2,303,700	3,167,197	3,390,575	2,806,148	(584,427)	-17.2%	(361,049)	-11.4%
Feb	797,112	428,724	590,723	737,762	712,142	(25,621)	-3.5%	121,419	20.6%
Mar	108,295	67,435	68,488	99,640	15,606	(84,033)	-84.3%	(52,882)	-77.2%
Apr	18,065	28,985	33,998	32,246	-				
May	25,033	41,091	40,693	42,687	-				
Jun	11,668	10,857	13,850	14,603	-				
Jul	22,718	22,420	19,304	26,120	-				
Aug	8,649	6,689	7,105	9,097	-				
Sep	15,839	2,757	2,374	8,832	-				
TOTAL	\$ 7,945,800	\$ 8,354,562	\$ 9,244,761	\$ 10,268,904	\$ 10,039,814	\$ (95,506)	-0.9%	\$ 912,376	10.0%



KEY TRENDS	
<p>Description: The ad valorem (property tax) accounts for the largest source of revenue for the General Fund. Property tax is dependent on two variables: appraised value and the tax rate. The property tax rate is \$.54500 per \$100 valuation and is collected by the Denton County Tax Office. Denton County remits payment to the city on a monthly basis.</p>	<p>Analysis The city estimates 100% collection rate. The majority of taxes are collected in December and January.</p>



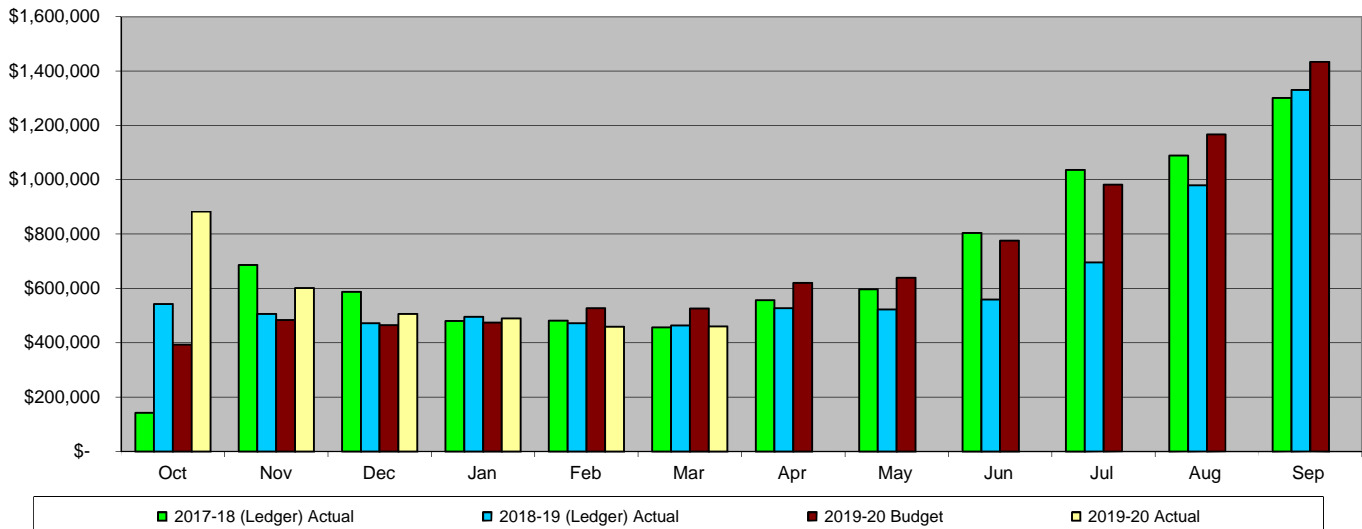
Water/Wastewater Fund

Water Charges

PY Comparison and Variance Analysis

	2017-18 (Ledger) Actual	2018-19 (Ledger) Actual	2019-20 Budget	2019-20 City Actual	2019-20 UTRWD Actual	2019-20 Combined Actual	Variance, Actual to Budget	Variance, Actual to Budget %	Variance, CY to PY	Variance, CY to PY %
Oct	\$ 142,613	\$ 542,007	\$ 393,518	\$ 311,395	\$ 571,768	\$ 883,162	\$ 489,644	124.4%	\$ 341,156	62.9%
Nov	686,663	506,191	483,579	176,112	425,312	601,424	117,845	24.4%	95,233	18.8%
Dec	586,774	472,018	464,643	140,991	365,506	506,498	41,855	9.0%	34,480	7.3%
Jan	480,520	495,441	474,078	130,913	358,392	489,305	15,227	3.2%	(6,136)	-1.2%
Feb	481,645	471,422	527,163	122,106	336,286	458,391	(68,772)	-13.0%	(13,030)	-2.8%
Mar	456,070	464,104	526,591	122,117	337,466	459,583	(67,008)	-12.7%	(4,521)	-1.0%
Apr	557,084	527,216	619,977							
May	596,143	522,008	639,135							
Jun	803,962	558,618	776,130							
Jul	1,035,918	695,909	981,264							
Aug	1,088,327	979,818	1,166,163							
Sep	1,300,777	1,329,837	1,433,828							
TOTAL	\$ 8,216,497	\$ 7,564,589	\$ 8,486,069	\$ 1,003,634	\$ 2,394,730	\$ 3,398,364	\$ 528,792	18.4%	\$ 447,182	15.2%

Monthly Collections Comparison



KEY TRENDS

Description:

Water charges are billed on a monthly basis in two billing cycles. Citizens are billed on the 1st and 15th of every month based on their meter rate, as well as, the volume of water used. This revenue is highly influenced by weather patterns. Hot, dry summer results in high water sales.

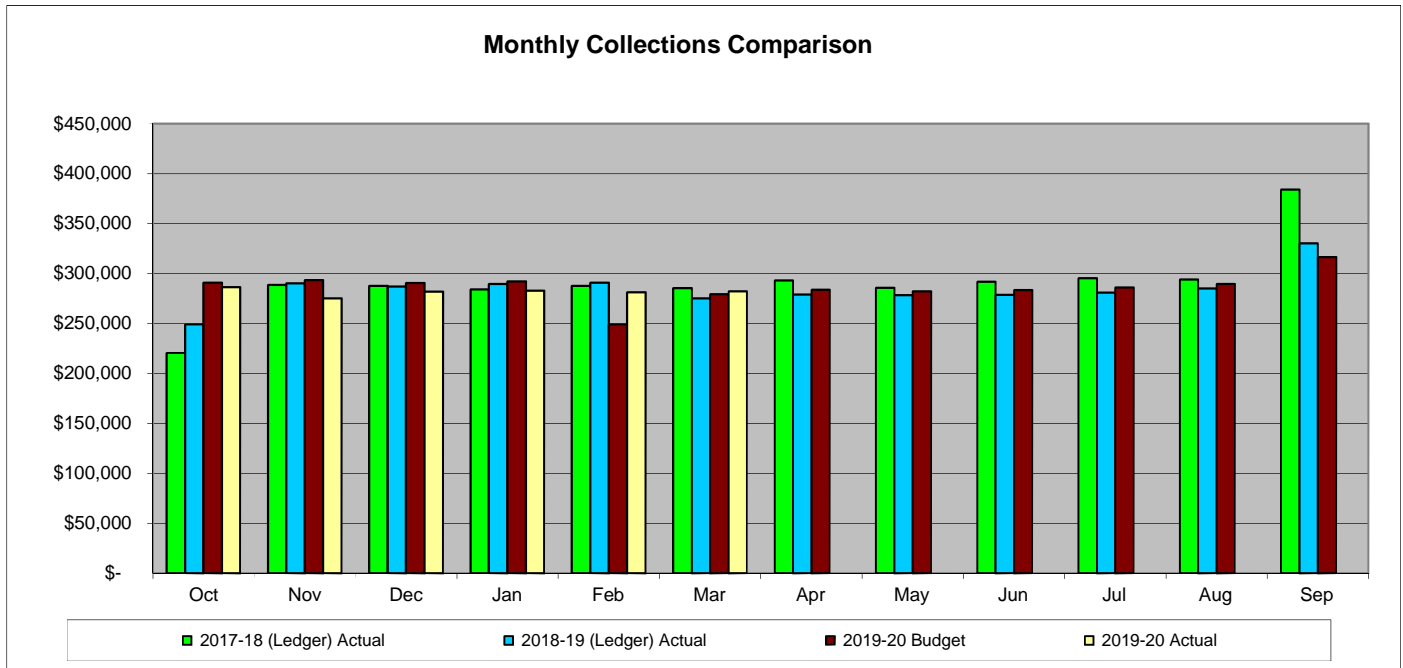
Analysis

The FY 2018-19 budget incorporates the water rates that breakout both the Upper Trinity and City portion of the rate revenue, as adopted by ordinance in September 2017.



Water/Wastewater Fund
Sewer Charges
 PY Comparison and Variance Analysis

	2017-18 (Ledger) Actual	2018-19 (Ledger) Actual	2019-20 Budget	2019-20 City Actual	2019-20 UTRWD Actual	2019-20 Combined Actual	Variance, Actual to Budget	Variance, Actual to Budget %	Variance, CY to PY	Variance, CY to PY %
Oct	\$ 220,528	\$ 249,161	\$ 290,770	\$ 184,186	\$ 102,187	\$ 286,374	\$ (4,396)	-1.5%	\$ 37,212	14.9%
Nov	288,609	290,108	293,273	181,321	93,600	274,921	(18,352)	-6.3%	(15,187)	-5.2%
Dec	287,402	287,010	290,263	181,825	100,031	281,856	(8,407)	-2.9%	(5,154)	-1.8%
Jan	283,876	289,337	292,036	183,362	99,473	282,836	(9,201)	-3.2%	(6,502)	-2.2%
Feb	287,600	290,638	249,192	183,021	98,239	281,259	32,068	12.9%	(9,379)	-3.2%
Mar	285,274	275,173	279,205	183,267	98,832	282,100	2,895	1.0%	6,927	2.5%
Apr	292,874	278,835	283,571							
May	285,736	278,135	281,956							
Jun	291,859	278,573	283,213							
Jul	295,109	280,875	285,871							
Aug	293,908	284,865	289,498							
Sep	384,098	330,203	316,220							
TOTAL	\$ 3,496,872	\$ 3,412,913	\$ 3,435,067	\$ 1,096,983	\$ 592,363	\$ 1,689,345	\$ (5,393)	-0.3%	\$ 7,918	0.5%



KEY TRENDS	
<p>Description: Wastewater charges are determined by wastewater rates & volume of wastewater treated. Residential wastewater treatment charges are determined by a winter average process that takes the lowest three months of water consumption to determine a baseline wastewater treatment demand.</p>	<p>Analysis The FY 2018-19 budget incorporates the wastewater rates that breakout both the Upper Trinity and City portion of the rate revenue, as adopted by ordinance in September 2017.</p>

Section 3

City of Corinth
Monthly Financial Report
March 2020

EXECUTIVE SUMMARY

This section contains a high level fund balance summary for all city funds. The report provides year-to-date revenues, expenditures and transfers.



City of Corinth
Fund Balance Summary
 For the Period Ended March 2020

	Unaudited Appropriable Fund Balance 9/30/19	Year-to-Date Revenue	Year-to-Date Expense	Transfers In/(Out)	Unaudited Fund Balance 9/30/20
OPERATING FUNDS					
100 General Fund (1)	5,085,270	\$ 13,816,940	\$ 8,146,373	\$ (768,470)	\$ 9,987,367
110 Water/Wastewater Operations (2)	4,025,206	5,802,038	5,567,398	(1,171,630)	3,088,216
120 Storm Water Utility (3)	370,371	376,695	263,594	(198,353)	285,118
130 Economic Development Corporation (4)	1,324,418	307,760	94,298	(151,285)	1,386,595
131 Crime Control & Prevention	532,490	143,635	126,199	-	549,925
132 Street Maintenance Sales Tax	1,350,905	161,072	9,378	-	1,502,599
	\$ 12,688,660	\$ 20,608,140	\$ 14,207,241	\$ (2,289,738)	\$ 16,799,821
RESERVE FUNDS					
200 General Debt Service Fund	\$ 342,712	\$ 2,642,592	\$ 2,308,838	\$ -	\$ 676,466
201 General Asset Mgmt Reserve Fund (5)	-	1,995	-	250,000	251,995
202 Utility Asset Mgmt Reserve Fund (6)	-	1,995	-	250,000	251,995
203 Drainage Asset Mgmt Reserve Fund (7)	-	798	-	100,000	100,798
204 Rate Stabilization Fund (8)	-	1,995	-	250,000	251,995
	\$ 342,712	\$ 2,649,373	\$ 2,308,838	\$ 850,000	\$ 1,533,247
BOND/CAPITAL PROJECT FUNDS					
193 Governmental Capital Projects (9)	\$ 2,204,945	\$ 54,874	\$ 253,900	\$ 702,000	\$ 2,707,919
194 Water/Wastewater Capital Projects (10)	473,138	12,930	-	535,115	1,021,183
195 Drainage Capital Projects (11)	875,375	6,385	57,617	160,885	985,028
706 2016 C.O. - General Fund Capital Projects	1,079,394	8,355	48,462	-	1,039,287
708 2019 C.O. - General Fund Capital Projects	11,268,808	98,258	20,013	-	11,347,053
709 2017 C.O. - General Fund Capital Projects	838,578	5,939	406,697	-	437,819
803 2016 C.O. - Water Capital Projects	1,990,519	22,548	-	-	2,013,068
804 2017 C.O. - Water Capital Projects	107,761	809	35,638	-	72,932
805 2017 C.O. - Wastewater Capital Projects	316,324	1,488	212,086	-	105,725
806 2019 C.O. - Water Capital Projects	8,723,279	76,046	-	-	8,799,325
	\$ 27,878,121	\$ 287,630	\$ 1,034,414	\$ 1,398,000	\$ 28,529,338
INTERNAL SERVICE FUNDS					
300 General Vehicle & Equip Replacement (12)	\$ 155,917	\$ 22,698	\$ 79,309	\$ 97,210	\$ 196,516
301 LCFD Vehicle & Equip Replacement (13)	459,886	3,739	301,489	300,000	462,136
302 Technology Replacement Fund (14)	182,220	2,363	86,399	176,571	274,756
310 Utility Vehicle & Equip Replacement (15)	508,616	4,599	53,826	70,920	530,309
311 Utility Meter Replacement Fund (16)	96,718	1,171	-	50,000	147,888
320 Insurance Claims and Risk Fund	272,146	8,290	-	-	280,436
	\$ 1,675,503	\$ 42,860	\$ 521,022	\$ 694,701	\$ 1,892,041
SPECIAL PURPOSE FUNDS					
400 Hotel-Motel Tax	\$ 200,523	\$ 34,388	\$ 31,339	\$ -	\$ 203,572
401 Keep Corinth Beautiful	30,258	488	5,565	-	25,181
404 County Child Safety Program	29,091	1,347	8,398	-	22,041
405 Municipal Court Security	89,957	6,582	5,064	-	91,475
406 Municipal Court Technology (17)	29,501	8,525	-	(6,963)	31,063
420 Police Lease Fund	5,073	2,544	3,200	-	4,417
421 Police Donations	-	1,453	450	-	1,003
422 Police Confiscation - State	3,481	140	-	-	3,621
423 Police Confiscation - Federal	-	-	-	-	-
451 Parks Development (18)	247,781	2,376	-	50,000	300,156
452 Community Park Improvement	15,912	5,111	-	-	21,023
453 Tree Mitigation Fund	304,946	2,427	2,527	-	304,847
460 Fire Donations	33,978	759	2,689	-	32,048
497 Festival Donations	9,055	13,541	-	-	22,596
	\$ 999,558	\$ 79,680	\$ 59,232	\$ 43,037	\$ 1,063,044
GRANT FUNDS					
522 Bullet Proof Vest Grant	\$ -	\$ -	\$ -	\$ -	\$ -
	\$ -	\$ -	\$ -	\$ -	\$ -
IMPACT FEE & ESCROW FUNDS					
610 Water Impact Fees	\$ 223,507	\$ 107,220	\$ -	\$ -	\$ 330,728
611 Wastewater Impact Fees (19)	845,289	60,407	-	(696,000)	209,696
620 Storm Drainage Impact Fees	93,377	745	-	-	94,122
630 Roadway Impact Fees	866,776	132,909	-	-	999,685
699 Street Escrow	156,536	1,249	-	-	157,785
	\$ 2,185,485	\$ 302,531	\$ -	\$ (696,000)	\$ 1,792,016
TOTAL ALL FUNDS	\$ 45,770,039	\$ 23,970,215	\$ 18,130,747	\$ -	\$ 51,609,507



City of Corinth
Fund Balance Summary
For the Period Ended March 2020

TRANSFER IN(OUT) EXPLANATIONS:

- (1) The transfer in of \$753,581 cost allocation from the Utility Fund, \$100,208 cost allocation from the EDC Fund and \$61,371 cost allocation from Storm Drainage. The transfer out of \$300,000 from the Fire Department to the Vehicle Replacement Fund for the future purchases of vehicles and equipment, \$97,210 to the General Fund Vehicle Replacement Fund for the Enterprise Fleet Replacement Program, \$150,041 to the Tech Replacement Fund for the future purchases of computers, \$184,379 cost allocation to the Utility Fund, \$500,000 to the Capital Project Fund for the TIRZ, \$30,000 to the General Capital Fund for the joint Fire training field, \$172,000 to the General Capital Fund for the Public Safety radio replacement, \$250,000 to the General Asset Mgmt Fund.
- (2) The transfer in of \$184,379 for the cost allocation from the General Fund and \$36,255 from Storm Drainage. The transfer out of \$70,920 to the Vehicle Replacement Fund for the future purchases of vehicles and equipment, \$50,000 contribution to the Utility Meter Replacement Fund for the future purchases of water taps and meters, \$17,763 to the Tech Replacement Fund for the future purchases of computers, \$753,581 cost allocation to the General Fund, \$250,000 to the Utility Asset Mgmt Reserve Fund and \$250,000 to the Utility Rate Stabilization Fund.
- (3) The transfer out of \$727 to the Tech Replacement Fund for the future purchases of computers, \$61,371 cost allocation to the General Fund, \$36,255 cost allocation to the Utility Fund, and \$100,000 to the Drainage Asset Mgmt Reserve Fund.
- (4) The transfer out of \$1,077 to the Tech Replacement Fund for the future purchases of computers, \$100,208 cost allocation to the General Fund, \$50,000 to the Park Development Fund.
- (5) The transfer in of \$250,000 from the General Fund for the General Asset Mgmt Reserve Fund for future replacement of the City's fixed assets.
- (6) The transfer in of \$250,000 from the Utility Fund for the Utility Asset Mgmt Reserve Fund for the future replacement of the Water and Wastewater fixed assets.
- (7) The transfer out of \$150,000 from the Storm Drainage Fund for the Drainage Asset Mgmt Reserve Fund for the future replacement of Storm Drainage fixed assets.
- (8) The transfer in of \$250,000 from the Utility Fund for the Utility Rate Stabilization Fund.
- (9) The transfer in of \$60,000 from Police for radio upgrades, \$112,000 from Fire for radio upgrades, \$500,000 from General Fund for the TIRZ, and \$30,000 from Fire for Joint Fire Training field.
- (10) The transfer in of \$600,000 from Wastewater Impact Fee Fund for the Parkridge Sewer Line, and \$96,000 for the Parkridge collector road sewer line. The transfer out of \$160,885 to the Drainage Project Fund for the Lynchburg Drainage Study.
- (11) The transfer in of \$160,885 from the Water/Wastewater Project Fund for the Lynchburg Drainage Study.
- (12) The transfer in of \$97,210 from the General Fund for future purchase of vehicles and equipment.
- (13) The transfer in of \$178,500 for Corinth's annual contribution and \$121,500 from the Lake Cities for the future purchase of vehicles and
- (14) The transfer in of \$150,041 from the General Fund, \$17,763 from the Water/Wastewater Fund, \$727 from the Storm Drainage Fund, \$6,963 from the Municipal Court Technology Fund and \$1,077 from the Economic Development Fund represents the annual contribution for the future purchases of computers.
- (15) The transfer in of \$70,920 from the Utility Fund for the future purchase of vehicles and equipment.
- (16) The transfer in of \$50,000 from the Water/Wastewater Fund for the future purchase of water taps and meters.
- (17) The transfer out of \$6,963 to the Technology Replacement Fund for the future purchase of computers.
- (18) The transfer in of \$50,000 from the Economic Development Corporation.
- (19) The transfer out of \$600,000 to the Utility Capital Project Fund for the Parkridge sewer line and \$96,000 for the Parkridge collector road sewer line.

Section 4

City of Corinth
Monthly Financial Report
March 2020

Capital Improvement Report

This section contains a high level expenditure summary for all CIP projects. The report contains a fund summary and a project summary that provides revenues, current and historical expenditures and available fund balance.

Capital Projects
As Mar 2020

	Fund-Dept	Project Name	Project #	Budget	Encumbrance	Expenditures	Available Balance
2017 CO - Street	709-9800	Lynchburg Creek Flood Mitigation	DA 18-01	1,000,000	-	-	1,000,000
W/WW CIP	195-9801	Lynchburg Creek Watershed	DA 18-01	1,000,000	950	80,465	918,585
				2,000,000	950	80,465	1,918,585
W/WW CIP	195-9800	Lynchburg Drainage Plan	DA 18-01	250,000	59,108	173,927	16,965
2016 CO - Street	706-4805	Lake Sharon/Dobbs Realignment	ST 18-01	1,200,000	227,997	457,063	514,940
2019 CO - Street	708-4805	Lake Sharon/Dobbs Realignment	ST 18-01	4,500,000	-	-	4,500,000
				5,700,000	227,997	457,063	5,014,940
2019 CO - Street	708-4806	Quail Run Realignment	ST 19-01	2,000,000	116,348	81,969	1,801,683
2019 CO - Street	708-4807	Parkridge	ST 19-02	2,700,000	-	-	2,700,000
2019 CO - Water	806-8095	Parkridge	WA 19-02	800,000	-	32,764	767,236
				3,500,000	-	32,764	3,467,236
2016 CO - Water	803-8092	Quail Run Elevated Storage Tank	WA 18-01	2,100,000	-	169,272	1,930,728
2019 CO - Water	806-8092	Quail Run Elevated Storage Tank	WA 18-01	5,000,000	152,560	9,278	4,838,161
				7,100,000	152,560	178,550	6,768,889
2019 CO -Water	806-8094	Quail Run EST Offsite Water	WA 18-02	3,000,000	51,360	5,186	2,943,453
GF CIP	193-4800	Lake Sharon Extension		1,513,871	974,895	363,976	175,000
2019 CO - Street	708-4800	Lake Sharon Extension		1,000,000	-	-	1,000,000
2017 CO - Street	709-4800	Lake Sharon Extension		5,000,000	1,467,675	3,345,064	187,261
				7,513,871	2,442,571	3,709,040	1,362,261
2017 CO - Street	709	Street Construction		317,895	-	-	317,895
2016 CO	706-2000	Public Safety Facility/Fire Station		12,500,000	30,688	12,469,312	-
2017 CO	709-2000	Public Safety Facility/Fire Station		1,691,506	119,648	1,571,857	-
				14,191,506	150,336	14,041,169	-
2017 CO - Water	804-8093	Public Works Facility		750,000	29,827	689,445	30,728
2017 CO - WW	805-8093	Public Works Facility		750,000	91,423	657,611	966
				1,500,000	121,250	1,347,056	31,693
2016 CO	706-1004	Facility Renovation - City Hall		350,000	-	349,411	589
2016 CO	706-2300	Facility Renovation - Fire Station		150,000	-	84,793	65,207
GF CIP	193-1102	Incode Upgrade		60,125	-	46,061	14,064
GF CIP	193-1400	Planning & Development Software		279,666	21,931	232,865	24,869
GF CIP	193-1410	Comprehensive Plan Update		319,000	58,574	244,507	15,919
GF CIP	193-1411	Climate Resiliency		8,000	5,097	2,745	158.01
GF CIP	193-2200	Police Communication Upgrade		395,000	-	267,449	127,551
GF CIP	193-2201	Police RFID		49,993	1,123	48,380	490
GF CIP	193-2300	Fire Communication Upgrade		549,000	46,283	367,498	135,219
GF CIP	193-2301	Fire Training Field		270,000	-	14,280	255,720
GF CIP	193-4802	I35 Aesthetics		275,000	-	143,153	131,847
GF CIP	193-4803	City Entrance Signs		150,000	-	50,000	100,000
GF CIP	193	Tax Increment Refinancing Zone		500,000	-	-	500,000
W/WW CIP	194	Parkridge Sewer Line		600,000	-	-	600,000
W/WW CIP	194	Parkridge Collector Road Sewer Line		96,000	-	-	96,000
W/WW CIP	194-8897	L3 Sewer line Realignment	complete	108,218	-	72,625	35,593
W/WW CIP	194-8810	Huffines Infrastructure	complete	576,750	-	421,905	154,845
CIP Project Totals				\$ 51,810,024	\$ 3,455,490	\$ 22,452,860	\$ 25,901,673

Finance Audit Committee Regular Session

Meeting Date: 05/21/2020
Title: Contract for Auditing Services
Submitted For: Lee Ann Bunselmeyer, Director
Submitted By: Lee Ann Bunselmeyer, Director
Finance Review: Yes
City Manager Review:

Legal Review:

AGENDA ITEM

Receive a report, hold a discussion, and give staff direction on the contract for auditing services.

AGENDA ITEM SUMMARY/BACKGROUND

The City of Corinth's Home Rule Charter, Section 9.12, states that at the close of the fiscal year an independent audit must be made on all accounts of the City by a certified public accountant. In July 2015, the City Council approved a contract for auditing services with Eide Bailey, LLC (formerly Davis Kinard & Co, PC) for audit services of the financial statements for the City of Corinth for fiscal years ending September 2015, 2016, 2017, 2018, and 2019.

A determination needs to be made by the Committee whether to renew a five year contract with Eide Bailey or publish a request for proposal. Professional Services performed within the scope of practice (or provided in connection with the employment of a licensed person in the areas of practice) of accounting are exempt from competitive bidding (request for proposal) requirements.

The ultimate question is how often should the City rotate the auditor? Many board members encourage staff to explore audit firm rotation as a best practice. But, *is* it a best practice?

The arguments FOR rotation include:

- **Audit objectivity.** While there is not a standard for mandatory audit firm rotation, some believe it is necessary for audit independence.
- **A "fresh look."** Depending on organizational and environmental conditions, the audit may profit from new perspective. The antidote for this argument is to ask the audit firm to rotate the engagement team—partner and/or staff. This allows the City to retain the expertise, industry knowledge, and service we are receiving from the incumbent firm, while adding the "fresh look" component Council might be seeking.

The arguments AGAINST rotation include:

- **Increased costs.** More costs may be incurred by the organization and its staff in the procurement process and initiation of a new firm. There may also be an increase in audit costs due to additional time spent in the first years of an audit relationship. Of note: The Government Accountability Office surveyed hundreds of companies and auditors about audit firm rotation and reached the general conclusion that rotation increases costs and has very little, if any, effect on the quality of audits.
- **Decreased service levels.** Some organizations notice that the level of service they receive from their current audit teams decline as the relationships comes to a close. This should not be the case, but it does happen occasionally.
- **Loss of existing organizational knowledge and relationships.** Likely, the audit firm has a good handle on the industry and the organization.

How do we determine what is best for the City?

- **Ensure independence and objectivity.** We must ask whether the current firm adheres to and performs in

accordance with auditing standards. In addition, all firms are subject to a peer review process every three years to ensure the processes of independence and objectivity are followed.

- **Look for participation.** Is the auditing firm anxious to meet with the audit committee to discuss procedures, help them understand objectivity, and discuss any matters that have come to the auditor's attention? Passionate auditors are valuable to the success of any organization.
- **Consider level and quality of service.** If we are not receiving the level and quality of service we expect, the Committee should discuss the issues with the auditors. If they are no longer able to meet their standards, a change may be in order.

Eide Bailey has been very responsive to staff and maintained audit objectivity. Additionally, there are several difficult GASB pronouncements that are to be implemented in the coming year. The most challenging will be GASB 87 relating to Leases. This will be challenging due to the number of vehicle leases that the city currently has with Enterprise. The pronouncements have been very difficult for cities and auditors to implement due to non availability of software to manage and record. Due to the international crisis that the country is experiencing with COVID, the Government Finance Officers Association (GFOA) has petitioned the Governmental Accounting Standards Board to delay the deadline for implementing GASB 87. This is due to the "extensive implementation efforts required for implementing GASB Statement No. 87." GFOA has requested that the implementation for the statment be extended at least one full year from the current deadline. At this time, no decision has been made by the Governmenatl Accounting Standards Board.

RECOMMENDATION

Staff is recommending forwarding a contract to the City Council for approval retaining the services of Eide Bailey, LLC for the fiscal years ending 2020, 2021, 2022, 2023, and 2024 and requesting that the audit firm rotate the engagement team.
